

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, June 21, 2019 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

## **I. Attendance/Call to Order**

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Ada Mary Gugenheim (Substitute Member); David Ernesto Munar and Mary B. Richardson-Lowry (3)

Directors Mary Driscoll, RN, MPH and Mike Koetting

Present

Telephonically: Board Chair M. Hill Hammock (ex-officio) and Steven Scheer (Non-Director Member)

Absent: Director Hon. Dennis Deer, LCPC, CCFC (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer

Charles Jones – Chief Procurement Officer

James Kiamos – Chief Executive Officer, CountyCare

Jeff McCutchan –General Counsel

Deborah Santana – Secretary to the Board

John Jay Shannon, MD – Chief Executive Officer

Samuel Williams – Executive Director, Facilities

## **II. Public Speakers**

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary called upon the following registered public speaker:

1. George Blakemore Concerned Citizen

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, May 24, 2019**

Director Gugenheim, seconded by Director Munar, moved to accept the Minutes of the Finance Committee Meeting of May 24, 2019. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. Dr. John Jay Shannon, Chief Executive Officer, and James Kiamos, Chief Executive Officer, CountyCare, provided additional information. The Committee reviewed and discussed the requests.

During the discussion of request numbers 9 and 11, Board Chair Hammock expressed concerns that the Board has not yet received a financial overview relating to Medicare expansion prior to these requests being presented for approval; as Medicare reimbursements are different than Medicaid reimbursements, the Board should see the financial analysis. Dr. Shannon noted that there is a time sensitivity associated with these contracts; he added that the Strategic Plan that was approved in 2016 concluded that Cook County Health needed to develop a strategy for its aging population.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

The Committee discussed whether Medicare expansion should be discussed in the Managed Care Committee, Finance Committee, or with the full Board. Dr. Shannon suggested that another option is to include it on the agenda of a Special Board Meeting for strategic planning discussions that is planned for July. He stated that he will be meeting with Board Chair Hammock later today; they can further discuss and determine the best plan for discussion of the subject.

It was determined that request numbers 9 and 11 would not be withdrawn or deferred at this time; Chair Reiter stated that the Board can revisit them later, if needed.

Chair Reiter indicated that the reason or justification for sole source methodology should be included in the transmittals presented for the Committee's consideration.

Director Munar, seconded by Director Richardson-Lowry, moved the approval of request numbers 1 through 20, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

#### **C. Any items listed under Section III**

### **IV. Report from Chief Procurement Officer**

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation (Attachment #2)**
- B. 2<sup>nd</sup> Quarter FY2019 Report of Purchases made under the authority of the Chief Executive Officer (Attachment #3)**

Mr. Jones provided an overview of the two (2) reports presented for the Committee's information. The Committee reviewed and discussed the information.

#### **C. Report of emergency purchases**

There were none reported.

### **V. Report from the Chief Financial Officer (Attachment #4)**

- **Metrics**
- **Financials: April 2019**

Mr. Akpan provided an overview of the metrics and Financials through April 2019. The Committee reviewed and discussed the information.

**V. Report from the Chief Financial Officer (continued)**

During the review of slide 4 of the report, the Committee discussed the different categories of operating revenue and expenses relating to Access Payments and Access Expense. Chair Reiter requested that, for the category of CountyCare Access Payments, a budget number be assigned to that with an asterisk and footnote indicating that it is not a hard budget number but a reflection, because that would give a more accurate picture of how the System is performing.

**VI. Adjourn**

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

**Follow-up / Requests:**

Request: Request to include the justification or reason for sole source methodology on the transmittals.  
Page 2

Request: Request to include budget number with asterisk and footnote for the category of CountyCare Access Payments on the Income Statement. Page 3

Cook County Health and Hospitals System  
Finance Committee Meeting  
June 21, 2019

ATTACHMENT #1

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Accept Grant Awards</b>							
1	Illinois Department of Public Health	Service - Opioid Overdose Prevention Project - 2019	Grant award amount: \$249,000.00	n/a	n/a	CHSCC	4
2	Cook County Department of Homeland Security & Emergency Management	Service - County Urban Security Initiative	Grant award amount: \$180,732.00	n/a	n/a	System	5
<b>Increase Contracts</b>							
3	Cintas Corporation	Product and Service - carpet runner, floor mat and microfiber mop rental, cleaning and supplies	\$486,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/5 vendors available	SHCC	6
4	The Health Law Consultancy	Services - legal services	\$200,000.00	Sole Source	n/a	System	7
<b>Extend Contract</b>							
5	Vizient, Inc.	Service - Hospital Group Purchasing Organization (GPO)	No fiscal impact	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2009/3 responses)	System	8
<b>Increase and Extend Contracts</b>							
6	STERIS Instrument Management Services, Inc.	Service - Sterile Processing Department management and support services	\$350,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2016/2 vendors available	SHCC	9
7	AGFA Healthcare Corporation	Service - Talk Station software maintenance	\$185,964.60	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/4 vendors available	SHCC	10

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Negotiate and Execute Contracts</b>							
8	The Guardian Life Insurance Company	Service - Medicaid dental and vision benefits management	\$11,529,000.00	RFP	4	Managed Care	11
9	Evolent Health	Service - Medicare third party administrative services	\$10,872,426.00	RFP	1	Managed Care	12
10	Centauri Health Solutions	Service - Supplemental Security Income and Social Security Disability Insurance (SSI/SSDI) member eligibility and enrollment	\$3,800,000.00	RFP	4	Managed Care	14
11	The Guardian Life Insurance Company	Service - Medicare dental and vision benefits management	\$452,610.00	RFP	4	Managed Care	15
<b>Execute Contracts</b>							
12	W.W. Grainger	Product - institutional supplies, maintenance, repair and operations	\$15,000,000.00	GPO	2	System	16
13	Bio-Rad Laboratories	Product and Service - Two (2) D-100 HB testing systems and one (1) D-10 HbA1c analyzer, and reagent kits for instruments	\$1,180,545.20	Sole Source	n/a	SHCC	17
14	Stryker Sales Corporation d/b/a Stryker Instruments	Product - System 8 drills, saws, cordless driver, battery packs and Procure Service Plans for all products	\$491,219.33	GPO	2	SHCC	18

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts (continued)</b>							
15	CDW Government, LLC	Product and Service - Sales Cloud Lighting CRM Enterprise Edition software	\$465,377.61	GPO	3	System	19
16	Datix, USA, Inc.	Service - software and customer support for Emergency Management Exercise Reporting (E-MERS)	\$378,359.37	Sole Source	n/a	SHCC	20
17	CDW Government	Service - Cisco SmartNet hardware and software support and maintenance	\$359,812.89	GPO	3	System	21
18	Carl Zeiss Meditec, Inc.	Product - various ophthalmology equipment	\$278,685.96	GPO	1	SHCC	22
19	GE Precision Healthcare LLC, a GE Healthcare Business	Product - fluoroscopy unit	\$261,591.90	GPO	10	SHCC	23
20	LocumTenens.com	Service - medical staffing for a hematologist	\$200,000.00	Sole Source	n/a	SHCC	24

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services		<b>EXECUTIVE SPONSOR:</b> Debra Carey, Deputy Chief Executive Officer, Operations	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Service - Opioid Overdose Prevention Project-2019	
<b>TYPE OF REQUEST:</b> Accept Grant Award		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, IL	
<b>ACCOUNT: FISCAL IMPACT NOT TO EXCEED:</b>		<b>GRANT FUNDED /RENEWAL AMOUNT:</b> \$249,000.00	
<b>CONTRACT PERIOD:</b> 05/01/2019 thru 06/30/2019		<b>CONTRACT NUMBER:</b> N/A	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This is a grant award from the Illinois Department of Public Health to purchase Naloxone kits that will be dispensed upon discharge from the Department of Corrections to individuals with Opioid Use Disorder.

In response to the rise in opioid-involved fatal and non-fatal overdoses, the Illinois Department of Public Health is prioritizing the training and distribution of the lifesaving medication Naloxone to areas of the state with the highest burden for opioid overdose.

The purpose of the Opioid Overdose Prevention Project is to expand naloxone education and distribution at Cermak. The short term goals of this grant are to increase the number of individuals leaving the Department of Corrections with access to naloxone and increase the number of individuals leaving trained on opioid overdose prevention. The long term goal is to decrease the number of opioid overdoses in individuals leaving corrections.

### TERMS OF REQUEST:

This is a request to accept a grant award in the amount of \$249,000.00, as needed, for a two (2) month period from 05/01/2019 thru 06/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Samuel L. Williams, Executive Director of Facilities		<b>EXECUTIVE SPONSOR:</b> Debra Carey, Deputy Chief Executive Officer, Operations	
<b>DATE:</b> 06/12/2019		<b>PRODUCT / SERVICE:</b> SERVICE: County Urban Security Initiative (UASI)	
<b>TYPE OF REQUEST:</b> Accept Grant		<b>VENDOR / SUPPLIER:</b> Cook County Department of Homeland Security & Emergency Management (DHSEM), Cook County, IL	
<b>ACCOUNT:</b> FISCAL IMPACT NOT TO EXCEED:		<b>GRANT FUNDED /RENEWAL AMOUNT:</b> \$180,732.00	
<b>CONTRACT PERIOD:</b> 10/01/2017 thru 08/15/2020		<b>CONTRACT NUMBER:</b> 17UASICOOK	
<b>N/A</b>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP		
<b>N/A</b>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> [SOLE SOURCE]		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This request is to provide grant funds to Cook County Health (CCH) for installation of double-Augustine gates for the Emergency Department driveway, twenty (20) bollards along the emergency department driveway and "BulletShield" glazing system for the trauma emergency room and ICU. These projects are part of the County Urban Security Initiative (UASI).

### TERMS OF REQUEST:

This is a request to accept grant number 17UASICOOK in an amount not to exceed \$180,732.00, as needed, for a thirty-five (35) month period from 10/01/2017 thru 08/15/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

**JUN 28 2019**

**BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM**

**Request #**

**2**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Adesoji Adeyinka, Director, Environmental Services		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Product & Service - Carpet Runner, Floor Mat, and Microfiber Mop Rental, Cleaning, and Supplies	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> Cintas Corporation, Maywood, IL	
<b>ACCOUNT:</b> 520389		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$486,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2017 thru 02/28/2020		<b>CONTRACT NUMBER:</b> H17-72-050	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (5)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H17-72-050 was approved by the Cook County Health (CCH) Board of Directors on 03/31/2017 in the amount of \$956,470.32 for the period from 03/01/2017 through 02/28/2020. An Amendment to add Vista Health Center to the contract was executed on 02/14/2018 in the amount of \$2537.70.

### NEW PROPOSAL JUSTIFICATION:

The vendor provides micro-fiber mops, cleaning supplies, floor mats and carpet runner rental throughout CCH.

### TERMS OF REQUEST:

This is a request to increase contract number H17-72-050 in an amount not to exceed \$486,000 for the remainder of the contract period, through 02/28/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #

3

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

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Revised 03/01/2011

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Jeff McCutchan, General Counsel	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Service- Legal Services	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> The Health Law Consultancy, Chicago, IL	
<b>ACCOUNT:</b> 520825		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$200,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/02/2019 thru 01/01/2020		<b>CONTRACT NUMBER:</b> H19-25-0025	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H19-25-0025 was approved by Cook County Health (CCH) Department of Supply Chain Management on 02/28/2019 in the amount of \$149,000.00 for a twelve (12) month period from 01/02/2019 to 01/01/2020.

### NEW PROPOSAL JUSTIFICATION:


This vendor provides specialized legal services used to assist with the CCH's managed care initiatives. This request is sole source because the vendor is uniquely experienced to provide professional services of a specialized nature in the managed care field.

### TERMS OF REQUEST:

This is a request to increase contract number H19-25-0025 in an amount not to exceed \$200,000.00, as needed, for the remainder of the contract period through 01/01/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

**JUN 28 2019**

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**4**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Charles A. Jones, Chief Procurement Officer	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Service – Hospital Group Purchasing Organization (GPO)	
<b>TYPE OF REQUEST:</b> Extend Contract		<b>VENDOR / SUPPLIER:</b> Vizient, Inc., Chicago, IL	
<b>ACCOUNT:</b> N/A		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$ 0.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>ORIGINAL CONTRACT PERIOD:</b> 02/01/2014 thru 06/30/2019		<b>REVISED CONTRACT PERIOD:</b> 07/01/2019 thru 06/30/2020	<b>CONTRACT NUMBER:</b> H09-25-019
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2009-3)			

### PRIOR CONTRACT HISTORY:

Contract number H09-25-019 was approved by the Cook County Health (CCH) Board of Directors on 09/18/2009 with no fiscal impact for a period beginning on 10/01/2009 through 09/30/2012. Several amendments were executed by the Office of Supply Chain Management and the CCH Board of Directors to extend contract thru 12/31/2016. On 12/16/2016, the CCH Board of Directors approved a request to extend the contract by eighteen (18) months to 06/30/2018. On 06/29/2018, the CCH Board of Directors approved a request to extend the contract by six (6) months through 12/31/2018. On 01/25/2019, the CCH Board of Directors approved a request to extend the contract by six (6) months through 06/30/2019.

### NEW PROPOSAL JUSTIFICATION:

This request is to extend the GPO contract with Vizient for an additional six months. Vizient is one of the largest GPO's in the market and offers a host of Business Intelligence software solutions. By retaining membership, CCH will continue to receive dividends as well as manufacturer and standardization rebates. A RFP will be posted the later part of FY2019.

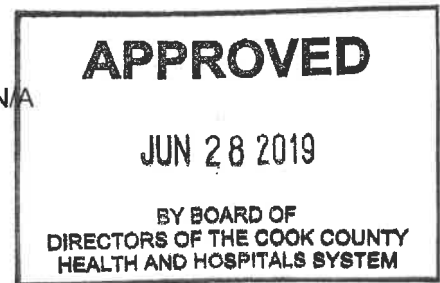
### TERMS OF REQUEST:

This request is to extend contract number H09-25-019 with no fiscal impact for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:   
Ekerete Akpan, M.D., Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer



**Request #**  
**5**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Priyang Baxi, Director of Systems and Operations in Nursing		<b>EXECUTIVE SPONSOR:</b> Beena Peters, Chief Nursing Officer	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Service - SPD Management and Support Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> STERIS Instrument Management Services Inc. Birmingham, AL	
<b>ACCOUNT:</b> 521119		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$350,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>OLD CONTRACT PERIOD:</b> 08/01/2016 thru 07/31/2019		<b>REVISED CONTRACT PERIOD:</b> 08/01/2019 thru 11/30/2019	
		<b>CONTRACT NUMBER:</b> H16-25-122	
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO(2)		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H16-25-122 was approved by the Cook County Health (CCH) Board of Directors on 07/29/2016 in the amount of \$2,203,200.00 for a period from 08/01/2016 through 07/31/2019.

### NEW PROPOSAL JUSTIFICATION:


The vendor will continue to provide supplemental management staffing coverage for the Sterile Processing Department. This will include four (4) FTE's for coverage of three shifts and SPD technicians as needed.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H16-25-122 in an amount not to exceed \$350,000.00, as needed, for a four (4) month period from 08/01/2019 thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

**JUN 28 2019**

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**6**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Joseph H. Price, System Director for Medical Imaging		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2019	<b>PRODUCT / SERVICE:</b> Service - Talk Station Software Maintenance		
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> AGFA Healthcare Corporation, Greenville SC		
<b>ACCOUNT:</b> 540129	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$185,964.60	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>ORIGINAL CONTRACT PERIOD:</b> 05/01/2017 thru 04/30/2019		<b>REVISED CONTRACT PERIOD:</b> 05/01/2019 thru 04/30/2020	<b>CONTRACT NUMBER:</b> H17-25-080
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> GPO (4)			

### PRIOR CONTRACT HISTORY:

Contract number H17-25-080 was approved by the Cook County Health (CCH) Board of Directors on 06/30/2017 for a period of twenty-four (24) months from 05/01/2017 through 04/30/2019 in the amount of \$341,019.08.

### NEW PROPOSAL JUSTIFICATION:

Vendor will provide software maintenance and system upgrades to the talk station system. Talk stations are used to dictate radiology reports.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H17-25-080 in an amount not to exceed \$185,964.60, as needed, for a twelve (12) month period from 05/01/2019 thru 04/30/2020.

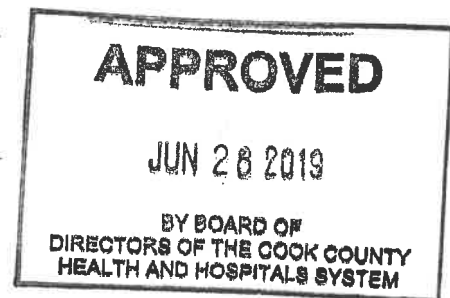
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request #

7

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Esther Macchione, Director of Operations, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, CountyCare	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Medicaid Dental and Vision Benefits Management	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract		<b>VENDOR / SUPPLIER:</b> The Guardian Life Insurance Company, New York, NY	
<b>ACCOUNT:</b> 520825		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>FISCAL IMPACT NOT TO EXCEED:</b> \$11,529,000.00 \$6,983,280.00			
<b>CONTRACT PERIOD:</b> 10/01/2019 thru 09/30/2022		<b>CONTRACT NUMBER:</b> H19-25-054	
<b>COMPETITIVE SELECTION METHODOLOGY:</b> X RFP (4)			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>			

### PRIOR CONTRACT HISTORY:

Contract number H16-25-009 with Dentaquest was approved by the Cook County Health (CCH) Board of Directors on 01/29/2016 in the amount of \$71,118,684 for a period of thirty-six (36) months from 04/01/2016 through 03/31/2019 to provide claims payment for the delivery of covered services to CountyCare members. On 07/27/2018 the CCH Board of Directors approved a request to extend the contract to 12/31/2021 and increase the not to exceed amount by \$50,000,000.00.

### NEW PROPOSAL JUSTIFICATION:

This is a request is for administrative costs to provide dental and vision benefits management services to CountyCare Health Plan Medicaid members. It will specifically provide:

**Health Plan Analytics:** Data aggregation on processed and paid claims for dental and vision services to provide comprehensive reporting.

**Back Office Operations:** Claims management and payment for dental and vision claims.

**IS Interface and Data Exchange:** Capacity to receive and send information to trading partners through Industry-standard processes.

**Member Services:** Call center for dental and vision related issues, member website management, and member materials.

**Medical Management:** Prior authorization and utilization management

**Network:** Deliver a contracted network of dental and vision providers that meets access standards for Medicaid members. The contract includes two (2) one-year renewal options.

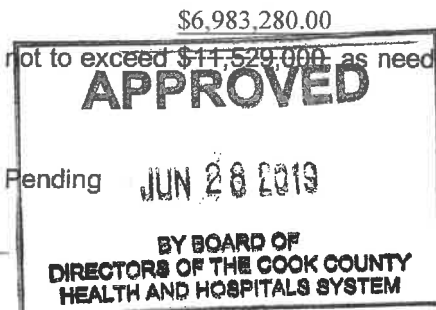
### TERMS OF REQUEST:

This is a request to negotiate and execute number H19-25-054 in an amount not to exceed \$11,529,000 as needed for a thirty six (36) month period from 10/01/2019 through 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #  
8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
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Revised 02/04/2014

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Esther Macchione, Director of Operations, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, CountyCare	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Medicare Third Party Administrative Services	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract		<b>VENDOR / SUPPLIER:</b> Evolent Health, Chicago, IL	
<b>ACCOUNT:</b> 521160		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$10,872,426.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/01/2020 thru 12/31/2024		<b>CONTRACT NUMBER:</b> H19-25-053	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (1)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

The vendor will provide third party administrative (TPA) services for Medicare members. Specifically:

**Health Plan Analytics.** Vendor will aggregate data on claims payments it processes for medical and behavioral health services, as well as claims payments from other benefits managers including dental, pharmacy, optical and transportation.

**Back Office Operations.** Primarily this includes claims management and payment, as well as a leadership structure.

**IS Interface and Data Exchange.** Capacity to receive and send information to trading partners through Industry-standard processes.

**Member Services.** This area includes Medicare members call center, member PCP assignment, member website management, annual enrollee satisfaction survey, and member materials.

**Medical Management.** Utilization management, prior authorizations, 24-hour nurse line and peer review are included in this area.

**Health Plan Functions Support.** For services retained at CCH, vendor will provide additional support as needed specifically in the areas of medical loss ratio (MLR) calculation, monitoring of access standards, and utilization review.

**WITHDRAWN**

**Provider Relations Support.** Provider credentialing/re-credentialing, a secure provider portal, and ongoing provider education are included in this functional area.

**Quality Analytics and Support.** Vendor will establish a quality assurance program that oversees its performance. Included in this is timely reporting of performance measures and implementation of performance improvement projects.

**Request #**

**9**

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Substitute Transmittal

Revised 03/01/2011



<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Medicare Third Party Administrative Services	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract		<b>VENDOR / SUPPLIER:</b> Evolent Health, Chicago, IL	
<b>ACCOUNT:</b> 521160		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$10,872,426.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/01/2020 thru 12/31/2024		<b>CONTRACT NUMBER:</b> H19-25-053	

**TERMS OF REQUEST:**

This is a request to negotiate and execute contract number H19-25-053 in an amount not to exceed \$10,872,426.00, as needed, for a sixty (60) month period from 01/01/2020 through 12/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
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Revised 03/01/2011

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aaron Galeener, Director of Finance, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, CountyCare	
<b>DATE:</b> 06/06/2019		<b>PRODUCT / SERVICE:</b> Service - SSI/SSDI, Member Eligibility and Enrollment	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract		<b>VENDOR / SUPPLIER:</b> Centauri Health Solutions, Scottsdale, AZ	
<b>ACCOUNT:</b> 520825		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$3,800,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 07/01/2019 thru 06/30/2022		<b>CONTRACT NUMBER:</b> H19-25-072	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (4)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This request is for funding of the Supplemental Security Income and Social Security Disability Insurance (SSI/SSDI) eligibility and enrollment services. Vendor will provide eligibility and enrollment services to identify members that qualify for SSI/SSDI eligibility, Medicare conversion, ESRD (end-stage renal disease) eligibility, and redetermination support. The vendor will engage members through letters and calls, perform eligibility screens, provide assistance with the application and appeals process to ensure members are enrolled in the program that gives them the best quality of care. This contract includes two (2), one-year renewal options.

### TERMS OF REQUEST:

This is a request to negotiate and execute contract number H19-25-072 in an amount not to exceed \$3,800,000.00, as needed, for a thirty-six (36) month period from 07/01/2019 through 06/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**10**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Esther Macchione, Director of Operations, Managed Care		<b>EXECUTIVE SPONSOR:</b> James Kiamos, Chief Executive Officer, CountyCare	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Medicare Dental and Vision Benefits Management	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract		<b>VENDOR / SUPPLIER:</b> The Guardian Life Insurance Company, New York, NY	
<b>ACCOUNT:</b> 520825		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$452,610.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/01/2020 thru 12/31/2022		<b>CONTRACT NUMBER:</b> H19-25-052	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFP (4)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**  
There is no prior contract history for the service.

**NEW PROPOSAL JUSTIFICATION:**  
This request is for administrative fees to provide dental and vision benefits management services for Medicare members. It will specifically provide:

**Health Plan Analytics:** Data aggregation on processed and paid claims for dental and vision services to provide comprehensive reporting.

**Back Office Operations:** Claims management and payment for dental and vision claims.

**IS Interface and Data Exchange:** Capacity to receive and send information to trading partners through Industry-standard processes.

**Member Services:** Call center for dental and vision related issues, member website management, and member materials.

**Medical Management:** Prior authorization and utilization management


**Network:** Deliver a contracted network of dental and vision providers that meets access standards for Medicare members.

The contract language includes two (2) one-year renewal options.

**WITHDRAWN**

**TERMS OF REQUEST:**  
This is a request to negotiate and execute contract number H19-25-052 in an amount not to exceed \$452,610.00, as needed, for a thirty-six (36) month period from 01/01/2020 through 12/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**11**

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Paul Konney, Director, Buildings and Grounds		<b>EXECUTIVE SPONSOR:</b> Samuel L. Williams, Executive Director, Facilities	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Product - Institutional Supplies, Maintenance, Repair and Operations (MRO)	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> W.W. Grainger, Inc., Lake Forest, IL	
<b>ACCOUNT:</b> 530170		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$15,000,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 12/01/2019 thru 11/30/2024		<b>CONTRACT NUMBER:</b> H19-25-063	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H15-25-143 was approved by the Board of Directors of Cook County Health (CCH) on 11/20/2015 in an amount not to exceed \$6,896,400.00 for a thirty-six (36) month period from 12/01/2015 through 11/30/2018. On 05/29/2018 an Amendment was executed by the Office of Supply Chain Management to increase the amount of the contract by \$57,300.00. On 10/26/2018 the Board of Directors approved a request to increase the contract in the amount of \$2,000,000.00 extend it through 11/30/2019.

### NEW PROPOSAL JUSTIFICATION:

The vendor will provide institutional supplies to support the facility maintenance and repairs necessary throughout CCH. This contract includes the option for two (2) one-year renewals.

### TERMS OF REQUEST:

This is a request to execute contract number H19-25-063 in an amount not to exceed \$15,000,000.00, as needed, for a sixty (60) month period from 12/01/2019 through 11/30/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**12**

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Aamer Qidwai, Senior Director of Laboratory Medicine		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Product & Service - Two (2) D-100 HB Testing Systems and one (1) D-10 HbA1c Analyzer, and Reagent Kits for Instruments	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Bio-Rad Laboratories, Redmond, WA	
<b>ACCOUNT:</b> 530785		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,180,545.20	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2019 thru 05/31/2024		<b>CONTRACT NUMBER:</b> H19-25-069	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H16-25-039 was approved by the Cook County Health (CCH) Board of Directors on 05/27/2016 for a thirty-six (36) month period from 06/01/2016 through 05/31/2019 in the amount of \$531,900.00.

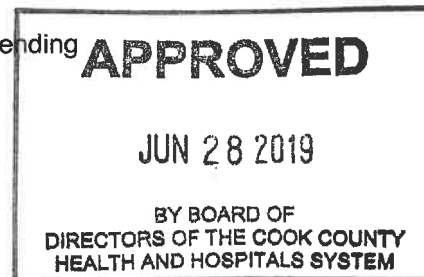
### NEW PROPOSAL JUSTIFICATION:

Vendor will provide equipment, maintenance, reagents and controls for hemoglobin A1C testing using D-100 Analyzers. These systems are used for detecting diabetes mellitus by the chemistry laboratory. The upgraded instruments will speed up testing by the lab, allowing the completion of volumes with greater efficiencies. This request is sole source because Bio-Rad HPLC methodology provides the ability for detection with accuracy and precision A1c, on patients with Hemoglobinopathies (an inherited single gene disorder).

### TERMS OF REQUEST:

This is a request to execute contract number H19-25-069 in an amount not to exceed \$1,180,545.20, as needed, for a sixty (60) month period from 06/01/2019 through 05/30/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**13**

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, MD Chair, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, MD, Chief Medical Officer	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Product - System 8 Drills, Saws, Cordless Driver, battery Packs, and Procure Service Plans for all products	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Stryker Sales Corporation D/B/A: Stryker Instruments, Kalamazoo, MI	
<b>ACCOUNT:</b> 540140	<b>FISCAL IMPACT NOT TO EXCEED:</b> Capital Equipment - \$364,778.08 (5)Year Service Plan - <u>\$126,441.25</u> Total - \$491,219.33		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 08/01/2020 thru 07/31/2025			<b>CONTRACT NUMBER:</b> H19-76-067
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (2)		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This request is to purchase equipment to support OR, Trauma, Orthopedics, Podiatry, ENT, Neurovascular and Oral Maxillofacial with a variety of procedures. The contract also includes extended service coverage.

**TERMS OF REQUEST:**

This is a request to execute contract number H19-76-067 in an amount not to exceed \$491,219.33, as needed, for a sixty (60) month period from 08/01/2020 thru 07/31/2025.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**14**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Paul Rauseo, HR Project Manager, Human Resources		<b>EXECUTIVE SPONSOR:</b> Barbara Pryor, Chief Human Resources Officer	
<b>DATE:</b> 05/29/2019		<b>PRODUCT / SERVICE:</b> Product - Sales Cloud Lighting CRM Enterprise Edition Software	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> CDW Government, LLC, Vernon Hills, IL	
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$465,377.61	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 06/29/2019 thru 06/28/2022		<b>CONTRACT NUMBER:</b> H19-25-064	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (3)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

Contract number H16-25-073 with Carminati Consulting was approved by the Cook County Health (CCH) Board of Directors on 04/29/2016 for thirty-six (36) month period from 05/01/2016 through 04/30/2019 in a not to exceed amount of \$627,638.00.

### NEW PROPOSAL JUSTIFICATION:

This request is to provide software technology for Human Resources and Employee Health Services to assist CCH with storage and management of information related to customers, prospects, stored on a single online platform.

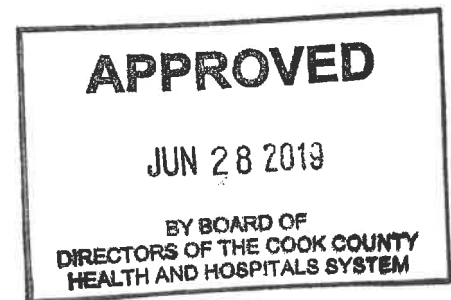
### TERMS OF REQUEST:

This request to execute contract number H19-25-064 in an amount not to exceed \$465,377.61, as needed, for a thirty-six (36) month period from 06/29/2019 thru 06/28/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer



Request #  
15

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Anita Giuntoli, Director of Patient Safety		<b>EXECUTIVE SPONSOR:</b> Ronald M. Wyatt, MD, Chief Quality Officer	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Service- Software and customer support for Emergency Management Exercise Reporting (E-MERS)	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Datix USA, Inc. Chicago, IL	
<b>ACCOUNT:</b> 540136	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$378,359.37	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 07/01/2019 thru 06/30/2022		<b>CONTRACT NUMBER:</b> H19-25-065	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

Contract number H16-25-028 with Vizient Inc., was approved by the Cook County Health (CCH) Board of Directors on 01/29/2016 for a thirty-six (36) month period from 02/01/2016 through 01/31/2019 in the amount of \$471,140.00. The contract had two (2) one-year renewal options. The service was provided by Datix, USA as a third party vendor.

### NEW PROPOSAL JUSTIFICATION:

This request will provide the software and customer services for patient safety through the E-MERS system including Core Platform, Dashboard/Reports, Incident Reporting and Complaints. This request is sole source because the software is currently being used and fulfills federal regulatory requirements and associated patient safety. Datix was formerly owned by Vizient, Inc.

### TERMS OF REQUEST:

This is a request to execute contract number H19-25-065 in an amount not to exceed \$378,359.37, as needed, for a thirty-six (36) month period from 07/01/2019 through 06/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**16**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •



# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Robert Sumter, Chief Information Officer
<b>DATE:</b> 06/11/2019	<b>PRODUCT / SERVICE:</b> Service - Cisco SmartNet HW/SW Support & Maintenance	
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> CDW Government, Vernon Hills, IL	
<b>ACCOUNT:</b> 540136	<b>FISCAL IMPACT NO TO EXCEED:</b> \$359,812.89	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 06/01/2019 thru 05/31/2020		<b>CONTRACT NUMBER:</b> H19-25-073
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO 3)	
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>	

### PRIOR CONTRACT HISTORY:

Contract number H16-25-087 was approved by the Cook County Health (CCH) Board of Directors on 05/27/2016 in the amount of \$989,647.13 for a thirty-six (36) month period from 06/01/2016 thru 05/31/2019.

### NEW PROPOSAL JUSTIFICATION:

This is a request to continue to procure maintenance, which supports all Cisco network, server, and security related hardware and software currently in use by CCH. The Cisco equipment and software covered by this maintenance contract controls access to all computer systems at all CCH locations, covers all equipment that is no longer under warranty, and provides continuing support for all Cisco hardware and software.

### TERMS OF REQUEST:

This is a request to execute contract number H19-25-073 in an amount not to exceed \$359,812.89, as needed, for a twelve (12) month period from 06/01/2019 thru 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**

**17**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Thomas Patrianakos, <sup>DO</sup> M.D., Division Chair Ophthalmology		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer
<b>DATE:</b> 06/10/2019	<b>PRODUCT / SERVICE:</b> Product - Various Ophthalmology Equipment	
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Carl Zeiss Meditec, Inc. – Dublin, CA	
<b>ACCOUNT:</b>	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$278,685.96	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> One-Time Capital Equipment Purchase		<b>CONTRACT NUMBER:</b> H19-76-071
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (1)	
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>	

### PRIOR CONTRACT HISTORY:

No contract prior history for this product.

### NEW PROPOSAL JUSTIFICATION:

This request will provide Ophthalmology equipment for the new Blue Island Health Center such as IOL Master 700 System, Cirrus Instrument Angioplex and accessories.

### TERMS OF REQUEST:

This request to execute contract number H19-76-071 in an amount not to exceed \$278,685.96, as needed, for a one-time capital equipment purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**18**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Bashar Attar, MD, System Chair, Division of Gastroenterology and Hepatology		<b>EXECUTIVE SPONSOR:</b> Jarrod G. Johnson, Chief Operating Officer. Stroger Hospital and Central Campus	
<b>DATE:</b> 06/11/2019		<b>PRODUCT / SERVICE:</b> Product - Fluoroscopy Unit	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> GE Precision Healthcare LLC, a GE Healthcare Business, Wauwatosa, WI	
<b>ACCOUNT:</b> 550079	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$261,591.90	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One-Time Capital Purchase		<b>CONTRACT NUMBER:</b> H19-76-068	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (10)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

NO prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This request is to purchase Precision 500D Base System with 12 inch/32 inch Centimeter Image Intensifier and full turn-key solution to support the Gastroenterology and Hepatology department for a variety of procedures.

### TERMS OF REQUEST:

This request to execute contract number H19-76-068 in an amount not to exceed \$261,591.90, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

JUN 28 2019

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**19**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Suja Mathew, M.D., Chair Department of Medicine		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 6/11/2019		<b>PRODUCT / SERVICE:</b> Service - Medical Staffing for a Hematologist	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> LocumTenens.com, LLC, Alpharetta, GA	
<b>ACCOUNT:</b> 521005		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$200,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 07/01/2019 to 9/30/2019		<b>CONTRACT NUMBER:</b> H19-25-074	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This request will provide a qualified physician to cover a sudden vacancy in the division of Hematology/Oncology while we attempt to recruit a permanent replacement.

### TERMS OF REQUEST:

This is a request to execute contract number H19-25-074 in an amount not to exceed \$200,000.00 as needed, for a period of three (3) months from 07/01/2019 through 09/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending.

CCH CFO:   
Ekerete Akpan, Chief Financial Officer

CCH CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**APPROVED**

**JUN 28 2019**

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**20**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

Cook County Health and Hospitals System  
Finance Committee Meeting  
June 21, 2019

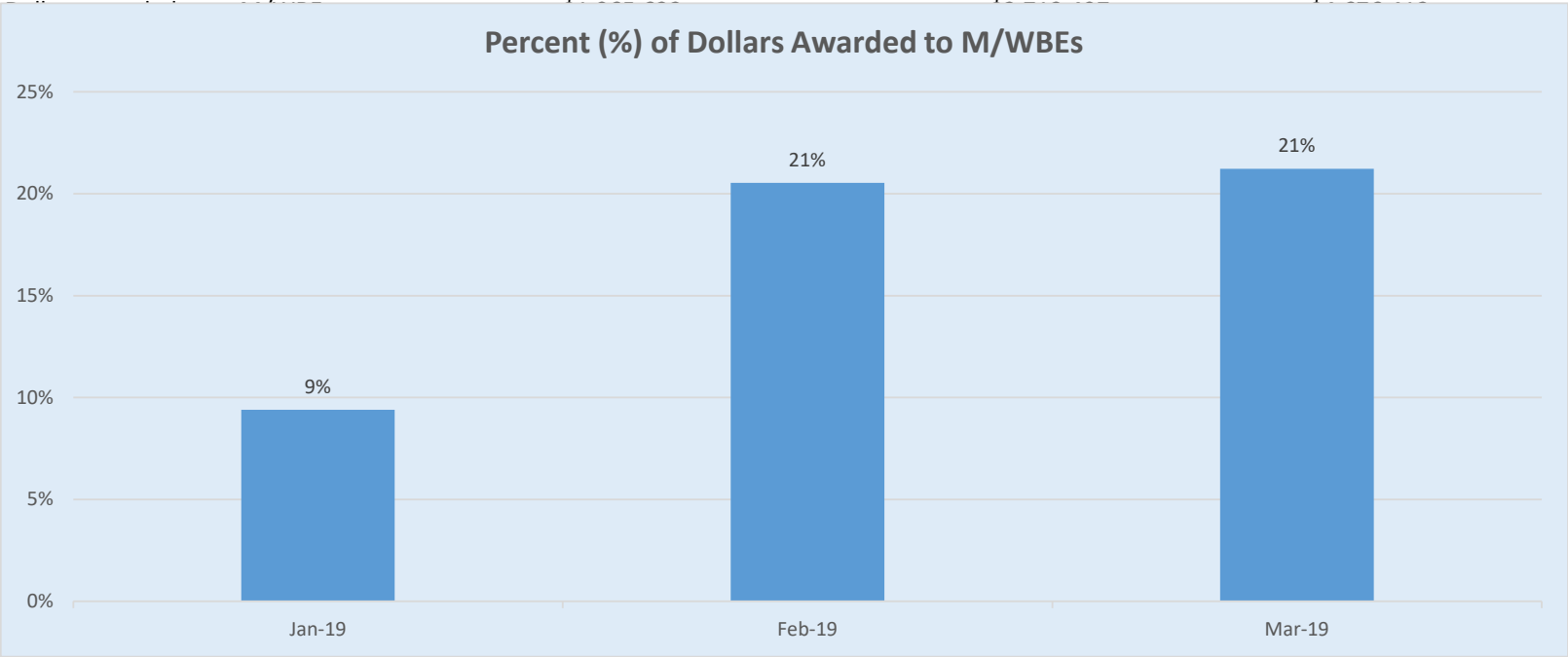
ATTACHMENT #2

MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for January, February, and March 2019				
Month	Friday, January 25, 2019	Thursday, February 28, 2019	Friday, March 29, 2019	TOTAL
Number of Contracts Awarded	12	11	14	37
Total Award Value	\$23,942,010	\$17,920,137	\$24,144,135	\$66,006,282
Number of Contracts with Goals	5	7	8	20
Value	\$20,909,488	\$13,216,660	\$22,037,135	\$56,163,283
% Total Award	87%	74%	91%	85%
Number of Contracts with MWBE as Prime	1	2	1	4
Prime Award Value	\$525,000	\$778,118	\$204,506	\$1,507,624
% Contract w/goal	3%	6%	1%	3%
Number of Contracts with MWBE as Subcontractor	3	5	5	13
Sub Award Value	\$1,440,632	\$1,935,379	\$4,471,906	\$7,847,918
% Contract w/goal	7%	15%	20%	14%
Number of Contracts with Full Waivers	1	0	2	3
Waiver Value	\$268,140	\$0	\$8,132,921	\$8,401,061
% Contract w/goal	1%	0%	37%	15%

**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

January numbers reflect Cardinal Health for Med/Surg supplies distribution at \$18.2M

March reflects a waiver where the vendor did achieve 35% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.



Cook County Health and Hospitals System  
Finance Committee Meeting  
June 21, 2019

ATTACHMENT #3



**Purchased Under the Authority of the Chief Financial Officer**  
**Contracts Under \$150K - 2nd QTR 2019 March, April, May**

<b>Vendor</b>	<b>Contract Number</b>	<b>Product/Service</b>	<b>Purpose</b>	<b>Value</b>	<b>Contract Term</b>
Altorfer Industries, Inc.	H19-25-0031	Services; Maintenance Repairs	BPA	\$60,000.00	12 months
Anna J. Carvalho	H19-25-0022	Services; Consultant	BPA	\$51,300.00	13 months
Biodex Medical Systems, Inc.	H19-76-0029	Supplies; Cabinet Pet Unit/Radiology	Capital PO	\$37,059.50	One-time purchase
Carl Zeiss Meditec, Inc.	H19-25-0027	Services; Forum Interface License	Original PO	\$34,252.00	One-time purchase
Carminati Consulting	H19-25-0047	Services; Case Management	BPA	\$100,000.00	24 months
CDW Government LLC	H19-25-0021	Services; Workforce Management	BPA	\$61,840.00	12 months
CDW Government LLC	H18-25-0131	Services; Absolute Software Maintenance	BPA	\$114,000.00	12 months
Datex-Ohmeda, Inc. A GE Healthcare Business	H19-76-0032	Supplies; Panda Ires Bedded Warmers	Capital PO	\$89,890.05	One-time purchase
Ellex, Inc.	H19-76-0070	Supplies; Tango-Reflex	Capital PO	\$87,580.00	One-time purchase
Haymarket	H19-25-0062	Services; Recovery Coaches	BPA	\$135,000.00	4 months
Helmer Inc.	H19-76-0015	Supplies; Bloodbank Refrigerator,Freezer	Capital PO	\$39,164.80	One-time purchase
Henry Schein, Inc.	H19-76-0033	Supplies; Highspeed Cavitron Jet Plus	Capital PO	\$110,695.89	One-time purchase
Hope Technology and Education Center	H19-25-0030	Services; Computer/Software Training	BPA	\$120,000.00	36 months
Integrated Medical Systems Int	H18-25-0156	Services; 240B Audit	BPA	\$147,000.00	36 months
Livewire Electrical Systems, Inc.	H19-25-0017	Services; Electrical Construction	BPA	\$31,079.00	12 months
Markey Life Safety LLC	H18-25-0107	Services; Joint Commission	Original PO	\$149,900.00	12 months
Mayo Collaborative Services, LLC	H19-25-0023	Services; Consulting for Patholgy	BPA	\$100,000.00	12 months
Medical Research Analytics and Information Alliance (MRAIA)	H19-25-0046	Services; IDPH XDRO Registry Validation	BPA	\$77,558.00	7 months
Mujeres Latinas en Accion	H19-25-0034	Services; Rape Crisis Counseling	BPA	\$40,000.00	12 months
Natus Medical Inc.	H19-76-0028	Supplies; Imaging System for Ophthal	Capital PO	\$87,295.00	One-time purchase
Olympus America, Inc.	H19-76-0049	Supplies; Microscopes for Pathology	Capital PO	\$47,082.96	4 months
Paul V. Beddoe Government Affairs LLC	H18-25-0024	Services; Consulting	BPA	\$143,750.00	12 months
PCG Consulting Group	H18-25-0140	Services; Consulting	BPA	\$123,400.00	One-time purchase
Pillars Community Health	H19-25-0036	Services; Rape Crisis Counselingg	BPA	\$40,000.00	12 months
Resilience	H19-25-0037	Services; Rape Crisis Counseling	BPA	\$90,000.00	12 months
Rush Oak Park Hospital	H19-25-0011	Services; IBCCP	Original PO	\$35,000.00	9 months
Sciton, Inc.	H19-76-0005	Supplies; Joule Laser	Capital PO	\$148,500.00	One-time purchase
Set Environmental Inc./Key Engineering Group	H17-25-0115	Services; Soil Testing	Original PO	\$61,430.00	12 months
The Health Law Consultancy LLC	H19-25-0025	Services; Consultant	BPA	\$149,000.00	12 months
William G. Frantz	H18-25-0155	Services; HR	BPA	\$100,000.00	36 months
YWCA	H19-25-0038	Services; Rape Crisis Counseling	BPA	\$65,000.00	12 months

Cook County Health and Hospitals System  
Finance Committee Meeting  
June 21, 2019

ATTACHMENT #4

# CCH Finance Committee Meeting June 2019



**Ekerete Akpan, Chief Financial Officer**

June 21, 2019



# Agenda

1. System-wide Financials & Stats
  - a. Financials
  - b. Observations
  - c. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats



# Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY  
**HEALTH**



# Income Statement for the Five Months ending April 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b><u>Operating Revenue</u></b>				
Net Patient Service Revenue	242,708	305,646	(62,939)	-21%
County Care Access Payments	174,032	-	174,032	n/a
CountyCare Capitation Revenue	734,610	759,062	(24,453)	-3%
Cook County Access Payments	20,604	20,604	-	0%
Other Revenue	7,093	5,417	1,676	31%
<b>Total Operating Rev</b>	<b>1,179,046</b>	<b>1,090,729</b>	<b>88,317</b>	<b>8%</b>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	269,948	297,141	27,192	9%
Overtime	19,107	14,917	(4,189)	-28%
Contracted Labor	18,564	14,217	(4,347)	-31%
Pension*	45,803	136,401	90,598	66%
Supplies & Materials	16,552	31,261	14,709	47%
Pharmaceutical Supplies	29,607	33,678	4,071	12%
Purch. Svs., Rental, Oth.	90,081	139,533	49,452	35%
External Claims Expense	625,946	590,237	(35,709)	-6%
County Care Access Expense	174,032	-	(174,032)	n/a
Insurance Expense	11,117	12,265	1,148	9%
Depreciation	14,460	14,460	-	0%
Utilities	8,614	4,119	(4,495)	-109%
<b>Total Operating Exp</b>	<b>1,323,832</b>	<b>1,288,230</b>	<b>(35,602)</b>	<b>-3%</b>
<b>Operating Margin</b>	<b>(144,786)</b>	<b>(197,501)</b>	<b>52,715</b>	<b>27%</b>
<b>Operating Margin %</b>	<b>-12%</b>	<b>-18%</b>	<b>6%</b>	<b>32%</b>
<b>Non Operating Revenue</b>	<b>82,529</b>	<b>108,082</b>	<b>(25,553)</b>	<b>-24%</b>
<b>Net Income/(Loss)</b>	<b>(62,257)</b>	<b>(89,419)</b>	<b>27,162</b>	<b>30%</b>



# Observations

- Primary Care visits are up by 7% versus FY18, and up 1% versus FY19 target
- Specialty Care visits are up by 2% versus FY18, and down 3% versus FY19 target
- Surgical Cases are down by 3% versus FY18, and down 8% versus FY19 target
- Inpatient Discharges are down 11% versus FY18
- LOS is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 1% versus FY18
- Deliveries are down by 3% versus FY18, and down 13% versus FY19 target
- System-wide uninsured numbers
  - Captured by Visits, held at 45% (Provident 35%, ACHN 44%, Stroger 47%)
  - Captured by Charges, held at 43% (Provident 39%, ACHN 46%, Stroger 43%)

# Financial Metrics

Metric	As of end Apr- 18/YTD	As of end Apr- 19/YTD	Target
Days Cash On Hand**	37	1	60
Operating Margin***	-5.8%	-9.6%	-5.4%
Overtime as Percentage of Gross Salary	7.4%	7.6%	5.0%*
Average Age of Plant (Years)	23.3	23.2	10.7

\*Days Cash on Hand - CCH target 60 days, Moody's 198 days . Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2%

\*\* Days Cash in Hand – Point in time i.e. as of end October for each year

\*\*\*Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health





# Revenue Cycle Metrics

Metric	Average FYTD 2019	March-19	April-19	May-19	Benchmark/ Target
Average Days in Accounts Receivable <i>(lower is better)</i>	98	96	92	93	45.85 – 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	10	10.6	10	10.5	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	21%	23%	21%	19%	20%

**Definitions:**

**Average Days in Accounts Receivable:** Total accounts receivable over average daily revenue

**Discharged Not Finally Billed Days:** Total charges of discharge not finally billed over average daily revenue

**Claims Initial Denials Percentage:** Percentage of claims denied initially compared to total claims submitted.

\* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014



# Provider of Care Services Financial and Operational Statistics



# Income Statement for the Five Months ending April 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b><u>Operating Revenue</u></b>				
Net Patient Service Revenue	242,708	305,646.35	(62,939)	-21%
Cook County Access Payments	20,604	20,604	-	0%
Other Revenue	6,557	4,658	1,899	n/a
<b>Total Operating Rev</b>	<b>269,869</b>	<b>330,908</b>	<b>(61,040)</b>	<b>-18%</b>
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	224,617	234,637	10,020	4%
Overtime	16,172	12,714	(3,458)	-27%
Contracted Labor	17,166	9,535	(7,632)	-80%
Pension*	37,380	114,312	76,932	67%
Supplies & Materials	16,247	29,403	13,157	45%
Pharmaceutical Supplies	26,869	29,511	2,641	9%
Purch. Svs., Rental, Oth.	56,755	90,807	34,052	37%
Insurance Expense	10,823	-	(10,823)	n/a
Depreciation	8,961	8,961	-	0%
Utilities	8,613	4,054	(4,559)	-112%
<b>Total Operating Exp</b>	<b>423,604</b>	<b>533,934</b>	<b>110,330</b>	<b>21%</b>
<b>Operating Margin</b>	<b>(153,735)</b>	<b>(203,026)</b>	<b>49,291</b>	<b>24%</b>
<b>Operating Margin %</b>	<b>-57%</b>	<b>-61%</b>	<b>4%</b>	<b>7%</b>
<b>Non Operating Revenue</b>	<b>37,729</b>	<b>60,150</b>	<b>(22,421)</b>	<b>-37%</b>
<b>Net Income/(Loss)</b>	<b>(116,006)</b>	<b>(142,875)</b>	<b>26,871</b>	<b>19%</b>



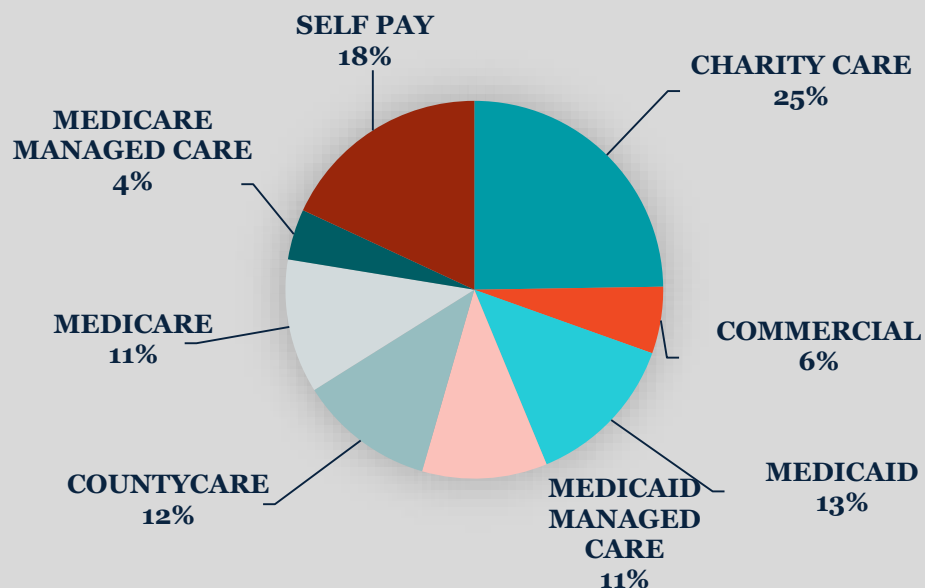
# CCH as a Provider - Revenue Statement for the Five Months ending April 2019 (in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	705,714
<b><u>Adjustments</u></b>	
Contractual Adjustments	(211,545)
Charity Adjustments	(214,992)
<b>Total Adjustment</b>	<b>(426,538)</b>
<b>Gross NPSR</b>	<b>279,176</b>
<b>Bad Debt Allowance</b>	<b>(156,901)</b>
<b>Adjusted NPSR</b>	<b>122,275</b>
<b>DSH</b>	<b>65,292</b>
<b>BIPA</b>	<b>55,141</b>
<b>Adjusted NPSR plus DSH and BIPA</b>	<b>242,708</b>
<b>Adjusted NPSR plus DSH and BIPA as a % of Gross Revenue</b>	<b>34%</b>



# Stroger Operations Overview for the Five Months ending April 2019

## GROSS CHARGES



### Comments:

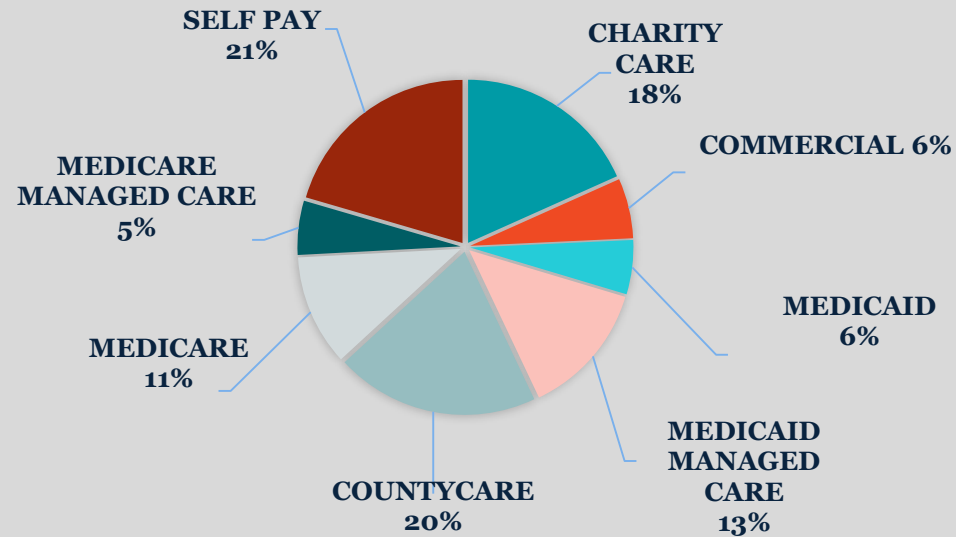
- Targeted efforts to improve surgical volumes is ongoing focused on throughput and expedited equipment purchases
- Focused efforts on reviewing observation days

Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	6,793	7,330	7,614
- Long Stay Admissions	1,449	1,485	1,491
- One Day Admissions	392	415	470
Inpatient Days	35,667	35,980	37,413
Observation Discharges	4,401	4,285	4,025
Observation Days (Observation Discharge)	8,604	7,830	7,712
Avg LOS (Inpatient Discharge)	5.8	5.6	5.6
Average Daily Census (Inpatient & Observation)	293.3	294.5	298.8
Surgical Cases	4,799	5,405	5,066
Procedures (CPTs)	---	---	---
Radiology Tests	17,700	17,781	17,781
Deliveries	399	455	412
Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	49,441	50,725	49,736
Adult Emergency Visits	41,189	41,775	41,107
Peds Emergency Visits	2,973	2,860	3,095
Trauma Visits	2,712	2,797	3,045
LWBS	2,567	2,000	2,489
Radiology Tests	39,931	41,791	41,761
Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	228,212	234,180	222,662
Total Provider Visits*	138,279	143,095	136,513
<b>Specialty/Diagnostic/Procedure Provider Visits</b>			
Austin (AH)	2,071	2,365	2,406
Core Specialty	3,969	4,360	3,924
Hospital - Based	7,742	8,595	8,433
Specialty Care / Fantus / Professional Bldg	96,305	100,320	95,311
Total	110,087	115,640	110,074
<b>Primary Care Provider Visits</b>			
Core	5,369	5,760	5,495
Core Peds	203	245	239
GMC	20,818	19,575	19,009
Peds	1,802	1,875	1,696
Total	28,192	27,455	26,439



# Provident Operations Overview for the Five Months ending April 2019

## GROSS CHARGES



### Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Sustained growth in surgical cases and specialty services
- Expect more volume growth as we procure equipment, fully staff new clinical capacity and open the ICU



**COOK COUNTY**  
**HEALTH**

## Inpatient/Observation-FYTD

Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	228	245	289
- Long Stay Admissions	41	50	60
- One Day Admissions	22	15	18
Inpatient Days	1,162	1,250	1,423
Observation Discharges	264	260	260
Observation Days (Observation Discharge)	526	515	556
Avg LOS (Inpatient Discharge)	5.0	5.9	5.3
Average Daily Census (Inpatient & Observation)	11.2	12.2	13.1
Surgical Cases	1,192	1,515	1,090
Procedures (CPTs)	---	---	---
Radiology Tests	145	135	135

## Emergency- FYTD

Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	12,129	13,680	12,595
Adult Emergency Visits	10,722	12,025	11,048
Peds Emergency Visits	601	740	753
LWBS	806	545	794
Radiology Tests	6,546	7,002	7,002

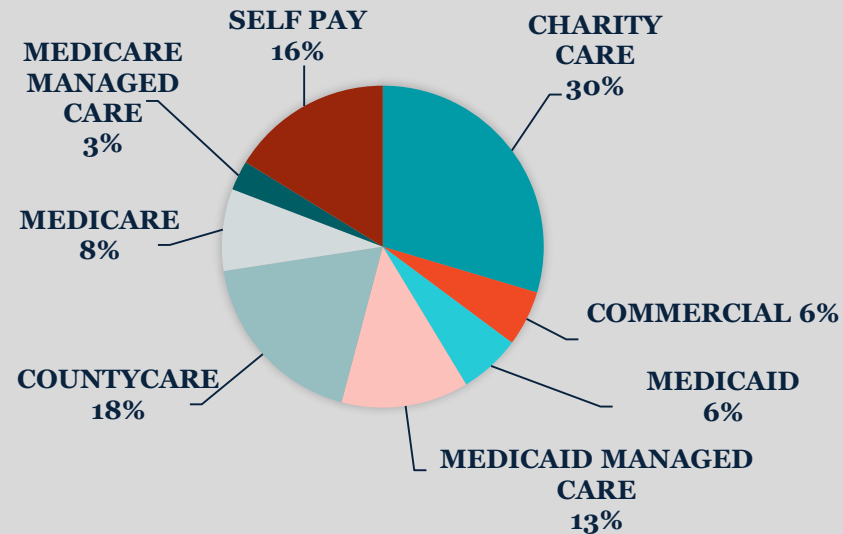
## Outpatient Clinic- FYTD

Measure	FY2019	Monthly Target	FY2018
Total Registrations	36,925	37,240	33,767
Amb of Prov - Specialty/Diagnostic/Procedure			
Provider Visits	679	1,014	1,085
Sengstacke - Specialty/Diagnostic/Procedure			
Provider Visits	14,298	13,923	12,074
Sengstacke Primary	7,655	6,975	6,711
Sengstacke Primary Peds	382	315	125
Radiology Tests	4,127	4,323	4,323



# ACHN Operations Overview for the Five Months ending April 2019

## GROSS CHARGES



### Comments :

- Positive growth trends in Primary care and Specialty care provider visits on track to meet /exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	107,239	109,615	100,870
Total Provider Visits*	72,463	74,175	69,003
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	5,066	4,905	4,532
Austin (AH)	4,930	5,660	5,364
Child Advocacy	223	235	251
Cicero (CH)	4,508	4,785	4,636
Cottage Grove (CG)	4,057	4,170	3,745
Englewood (EH)	5,887	5,265	4,786
Logan Square (LS)	6,075	6,015	5,638
Morton East (ME)	372	390	408
Near South (NS)	5,945	6,315	5,844
OFHC (OF)	6,187	6,505	6,254
Prieto (PH)	7,712	7,315	7,021
Robbins (RH)	4,198	4,345	4,050
Woodlawn (WH)	4,540	4,440	3,810
Total Primary Care Provider Visits	59,700	60,345	56,339
CCHC Specialty- FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	170	195	190
Cicero (CH)	333	430	430
Logan Square (LS)	317	405	378
Morton East (ME)	64	45	56
OFHC (OF)	11,649	12,720	11,590
Oral Health (OH)	2,289	2,205	2,143
Siegle Health Center	205	---	-
CDPH	1,517	---	---
Total Specialty Care Provider Visits	16,544	16,000	14,787

\*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits



# CountyCare Health Plan Financial and Operational Statistics



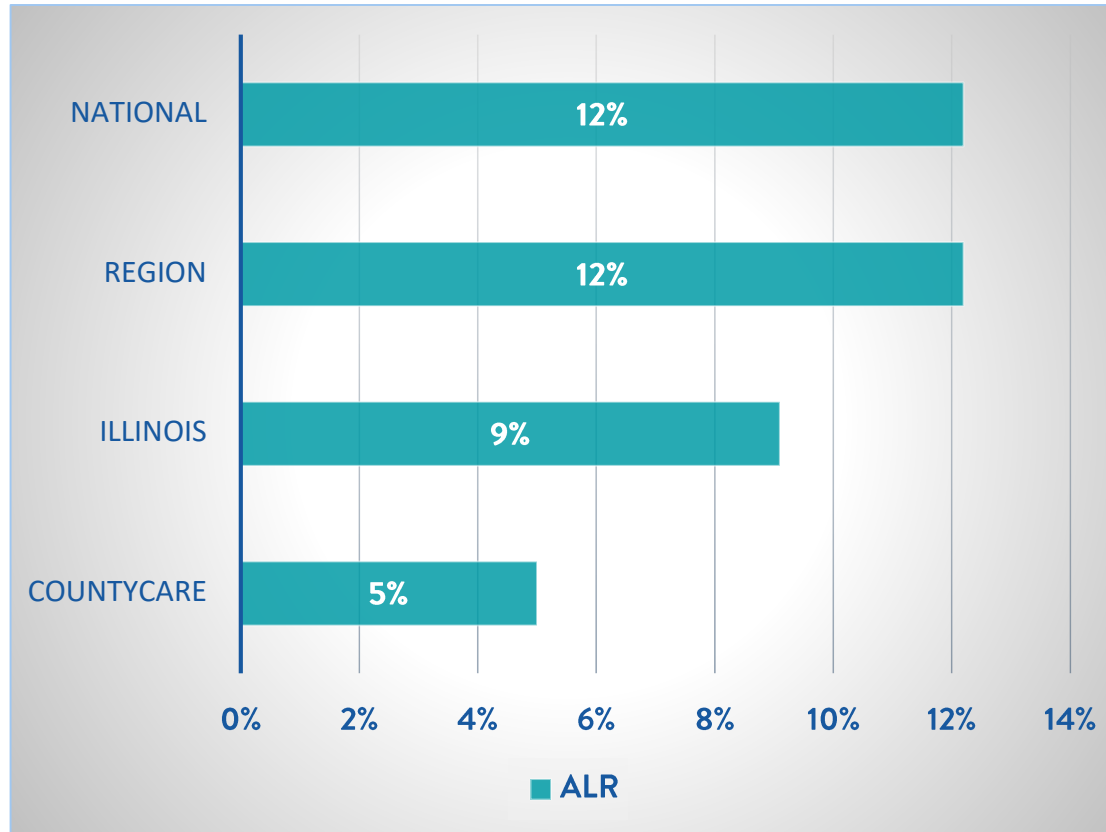


# Income Statement for the Five Months ending April 2019 (in thousands)

	Year to Date		
	Actual	Budget	Variance
Member Months	1,609	1,725	(116)
<b>Revenue</b>			
PMPM	746,493	775,686	(29,193)
Hospital Supplemental Access Payments	174,032	0	174,032
<b>Total Revenue</b>	<b>920,525</b>	<b>775,686</b>	<b>144,839</b>
<b>Expense</b>			
<b>Total Admin Expenses</b>	<b>31,435</b>	<b>34,713</b>	<b>3,278</b>
<b>CCH Clinical Expenses</b>			
Claims	65,416	100,819	35,403
Pharmacy Claims	6,457	15,290	8,833
Care Management	5,216	-	(5,216)
<b>Total CCH Clinical Expenses</b>	<b>77,089</b>	<b>116,109</b>	<b>39,020</b>
<b>External Clinical Expenses</b>			
Claims	452,640	396,155	(56,485)
Hospital Supplemental Access Pmt	174,032	-	(174,032)
Pharmacy Claims	125,184	135,549	10,365
Care Management	19,905	32,822	12,917
Care Management Analytics	3,265	4,750	1,485
Dental Claims	14,062	17,362	3,299
Transportation Claims	7,132	16,195	9,063
Optical Claims	2,513	2,009	(504)
Member Incentives	1,244	1,525	281
<b>Total External Clinical Expenses</b>	<b>799,978</b>	<b>606,367</b>	<b>(193,611)</b>
<b>Total Clinical Expenses</b>	<b>877,067</b>	<b>722,476</b>	<b>(154,591)</b>
<b>Total Expenses</b>	<b>908,502</b>	<b>757,189</b>	<b>(151,313)</b>
Net Income Before Rate Adjustment	12,023	18,497	(6,474)
<b>Medical Loss Ratio (MLR)</b>	<b>95%</b>	<b>93%</b>	<b>-2%</b>
Net Income Before Prior Period Adj/IGT	12,023	18,497	(6,474)
IGT	11,883	16,624	(4,741)
Amortization	3,866	-	3,866
<b>Net Income After IGT And Amortization</b>	<b>(3,725)</b>	<b>1,873</b>	<b>(5,598)</b>
<b>Total CCH Impact</b>	<b>89,112</b>	<b>134,606</b>	<b>(45,494)</b>



# CountyCare Operations Stats for the Five Months ending April 2019



## Comments:

- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 95% YTD.
- Total membership as of April 7 2019 was 316,710
- Leadership focusing on several initiatives to achieve cost efficiency , protect market share and deepen engagement of targeted demographics
- As part of HFS/Illinois Association of Medicaid Health Plans(IAMHP) initiative, CountyCare is paired with a Safety net hospital to gain better efficiencies and to share technical knowledge aimed at reducing denials

Milliman Research Report-Medicaid Risk-Based Managed Care: Analysis of Financial results for 2016 . Region consists of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin  
MLR – Medical Loss Ratio , %tage of premium spent on health care quality . ALR Administrative loss Ratio - %tage spent on overhead expenses, such as marketing, profits, salaries, administrative costs etc.

# Correctional Health Services Financial and Operational Statistics



COOK COUNTY  
**HEALTH**

# Income Statement for the Five Months ending April 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	52	-	52	0%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	25,146	28,388	3,242	11%
Overtime	2,682	2,014	(668)	-33%
Contracted Labor	36	154	118	77%
Pension*	4,167	9,998	5,831	58%
Supplies & Materials	264	306	42	14%
Pharmaceutical Supplies	2,738	4,240	1,501	35%
Purch. Svs., Rental, Oth.	3,138	4,583	1,446	32%
Insurance Expense	155	-	(155)	n/a
Depreciation	43	43	-	0%
<b>Total Operating Exp</b>	<b>38,368</b>	<b>49,726</b>	<b>11,358</b>	<b>23%</b>
<b>Operating Margin</b>	<b>(38,316)</b>	<b>(49,726)</b>	<b>11,409</b>	<b>23%</b>
<b>Operating Margin %</b>	<b>na</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Non Operating Revenue</b>	<b>40,543</b>	<b>41,606</b>	<b>(1,064)</b>	<b>-3%</b>
<b>Net Income/(Loss)</b>	<b>2,226</b>	<b>(8,119)</b>	<b>10,346</b>	<b>127%</b>

Unaudited Financial Statement

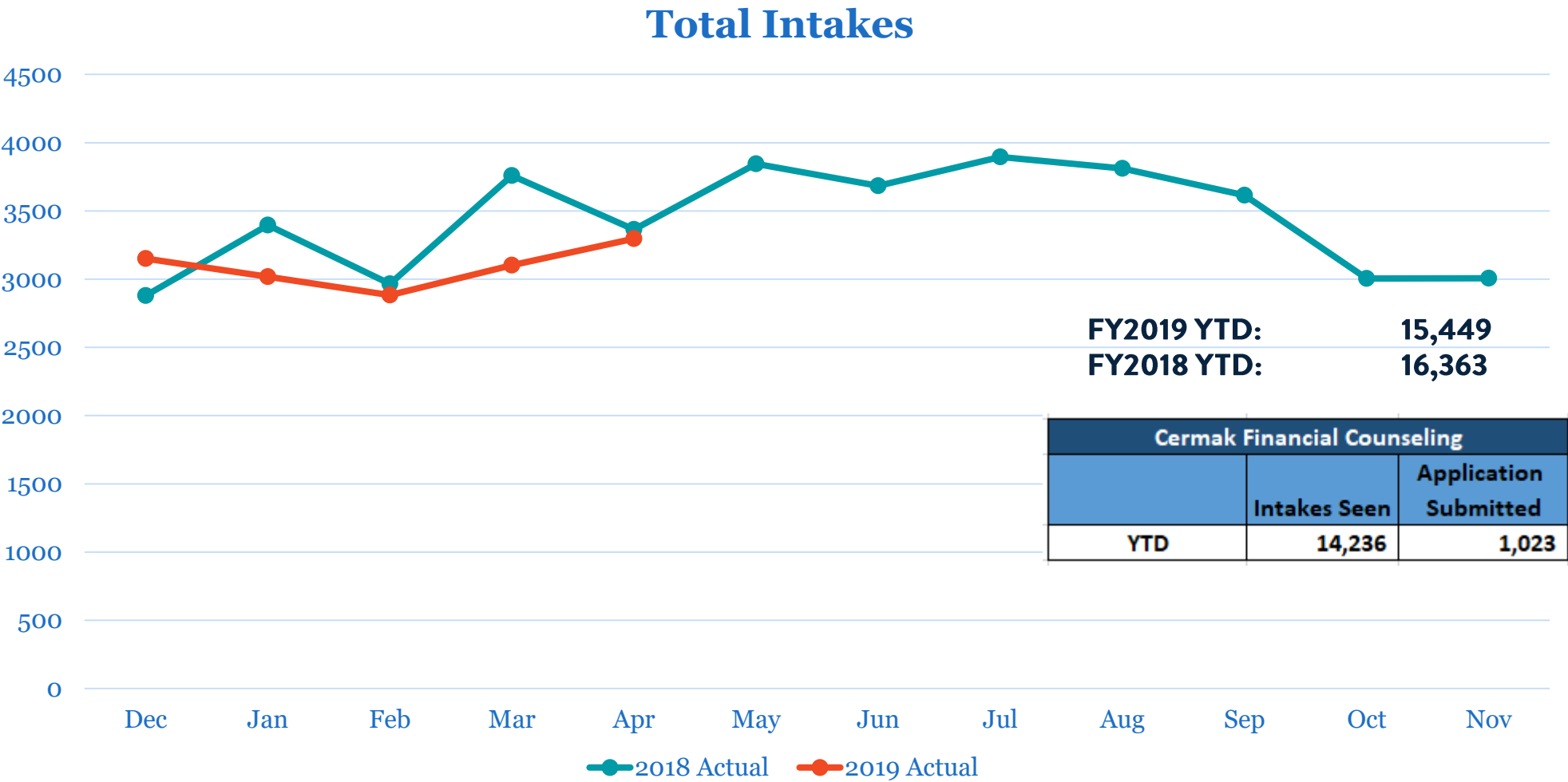


COOK COUNTY  
**HEALTH**

\*Year to Date (5 months) Pension Liability per GASB  
Pension includes Other Post Employment Benefits (OPEB) Expense

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# Correctional Health Operation Overview for the Five Months ending April 2019



**Comments:**

- 92% of intakes are screened by financial counselling to ensure continuity of coverage

# Cook County Dept. of Public Health Financial and Operational Statistics



# Income Statement for the Five Months ending April 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	Actual	Budget	\$	%
<b>Total Operating Rev</b>	484	758	(275)	-36%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	3,939	4,308	369	9%
Overtime	7	3	(4)	-154%
Contracted Labor	1	56	55	98%
Pension*	644	1,390	746	54%
Supplies & Materials	7	48	41	85%
Purch. Svs., Rental, Oth.	142	966	824	85%
Insurance Expense	26	-	(26)	n/a
Depreciation	1	1	-	0%
Utilities	-	42	42	100%
<b>Total Operating Exp</b>	4,768	6,815	2,046	30%
<b>Operating Margin</b>	(4,284)	(6,056)	1,772	29%
<b>Operating Margin %</b>	na	na	na	na
<b>Non Operating Revenue</b>	644	727	(83)	-11%
<b>Net Income/(Loss)</b>	(3,640)	(5,329)	1,689	32%

Unaudited Financial Statement



COOK COUNTY  
**HEALTH**

\*Year to Date (5 months) Pension Liability per GASBPage 55 of 70  
Pension includes Other Post Employment Benefits (OPEB) Expense



# CCDPH Operation Overview for the Five Months ending April 2019

	Program Title	Metric	YTD Thru April 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	84%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection Efficiency	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
Lead Poisoning Prevention	Program Title	Metric	YTD Thru April 19	FY19 Target
	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	90%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	95%	95%
TB Program	Program Title	Metric	YTD Thru April 19	FY19 Target
	TB Program	Number of completed Direct Observation Treatments (DOT)	95%	91%





# CCH Administration Financial Statements



# Income Statement for the Five Months ending April 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
<b><u>Operating Expenses</u></b>				
Salaries & Benefits	14,501	15,878	1,377	9%
Overtime	113	71	(43)	-60%
Contracted Labor	1,360	4,472	3,112	70%
Pension*	2,351	7,738	5,387	70%
Supplies & Materials	35	260	225	87%
Purch. Svs., Rental, Oth.	489	1,729	1,241	72%
Insurance Expense	113	-	(113)	n/a
Depreciation	1,589	1,589	-	0%
<b>Total Operating Exp</b>	<b>20,552</b>	<b>31,736</b>	<b>11,185</b>	<b>35%</b>
<b>Operating Margin</b>	<b>(20,552)</b>	<b>(31,736)</b>	<b>11,185</b>	<b>35%</b>
<b>Non Operating Revenue</b>	<b>2,351</b>	<b>4,048</b>	<b>1,697</b>	<b>42%</b>
<b>Net Income/(Loss)</b>	<b>(18,200)</b>	<b>(27,688)</b>	<b>9,488</b>	<b>34%</b>

Unaudited Financial Statement



COOK COUNTY  
**HEALTH**

\*Year to Date (5 months) Pension Liability per GASB  
Pension includes Other Post Employment Benefits (OPEB) Expense

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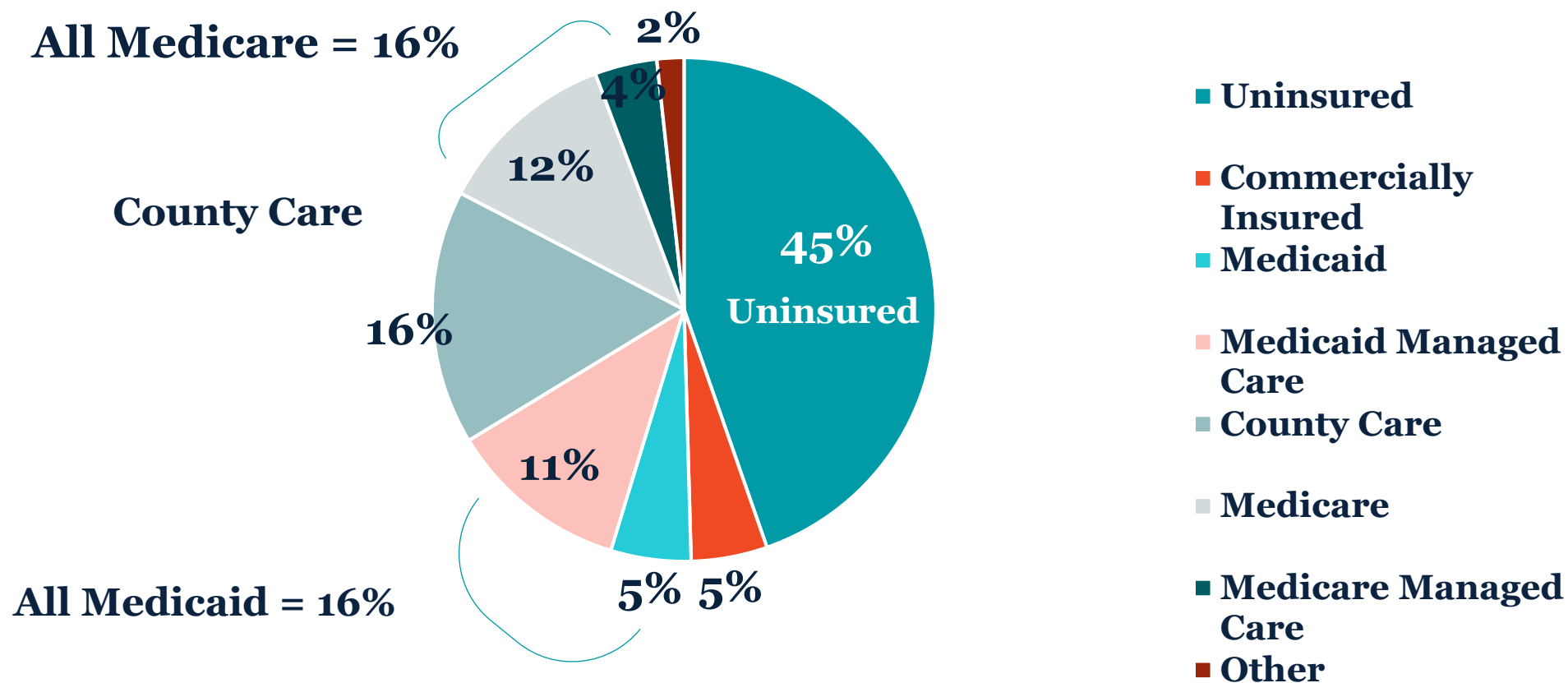
# Appendix

## System-wide Volumes / Stats

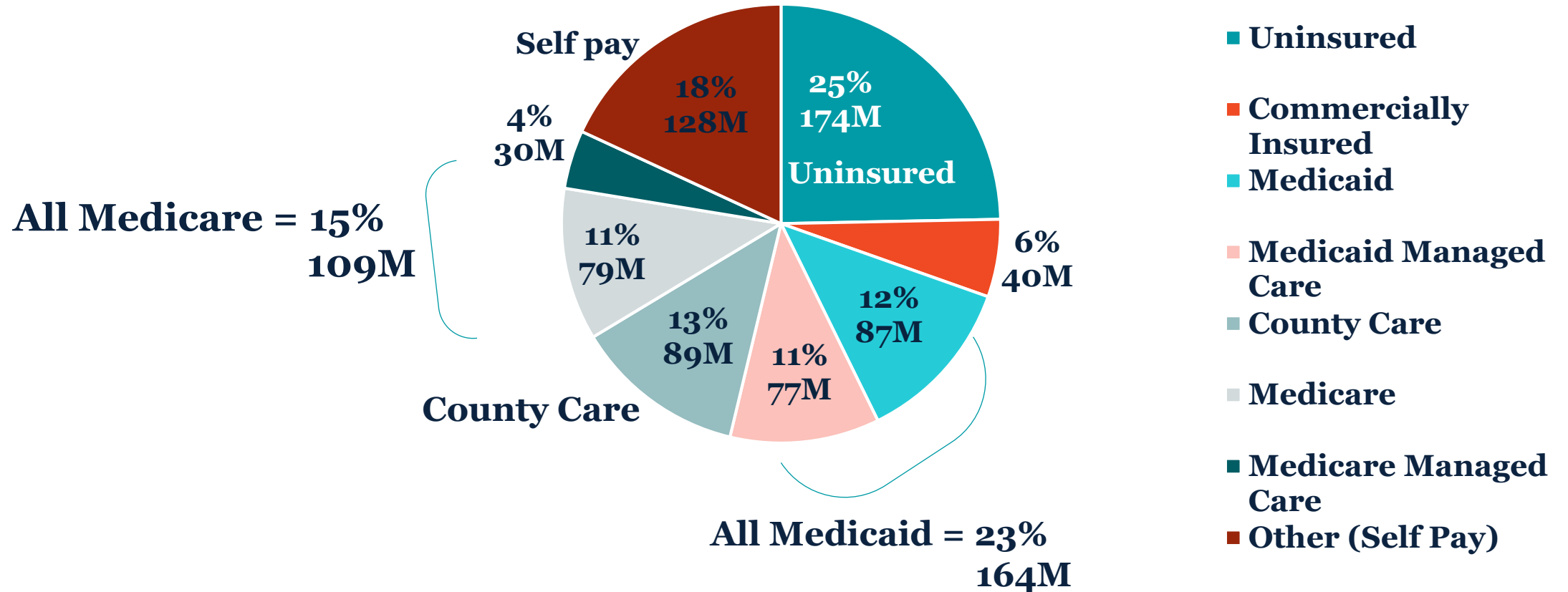


COOK COUNTY  
**HEALTH**

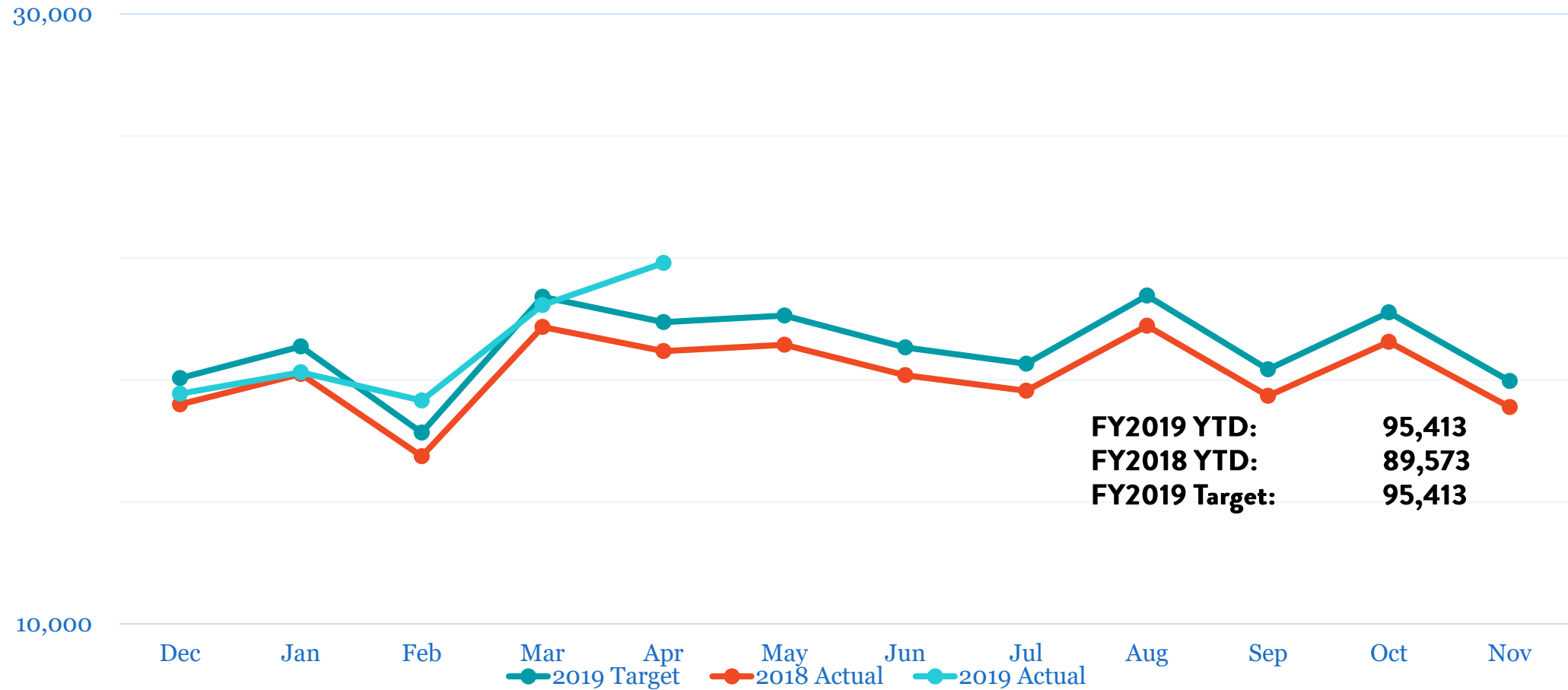
# System Payor Mix By Visit as of April 2019



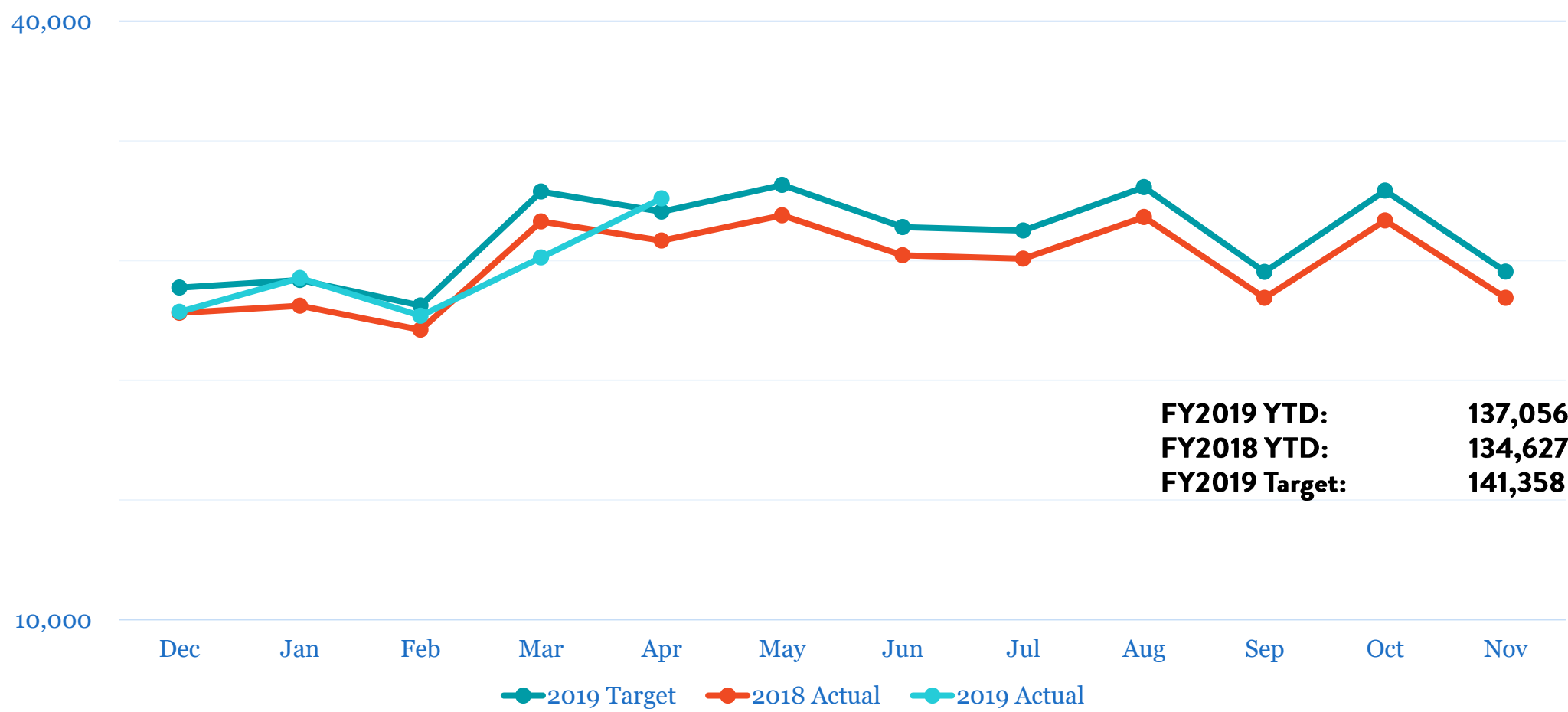
# System Payor Mix By Charges as of April 2019



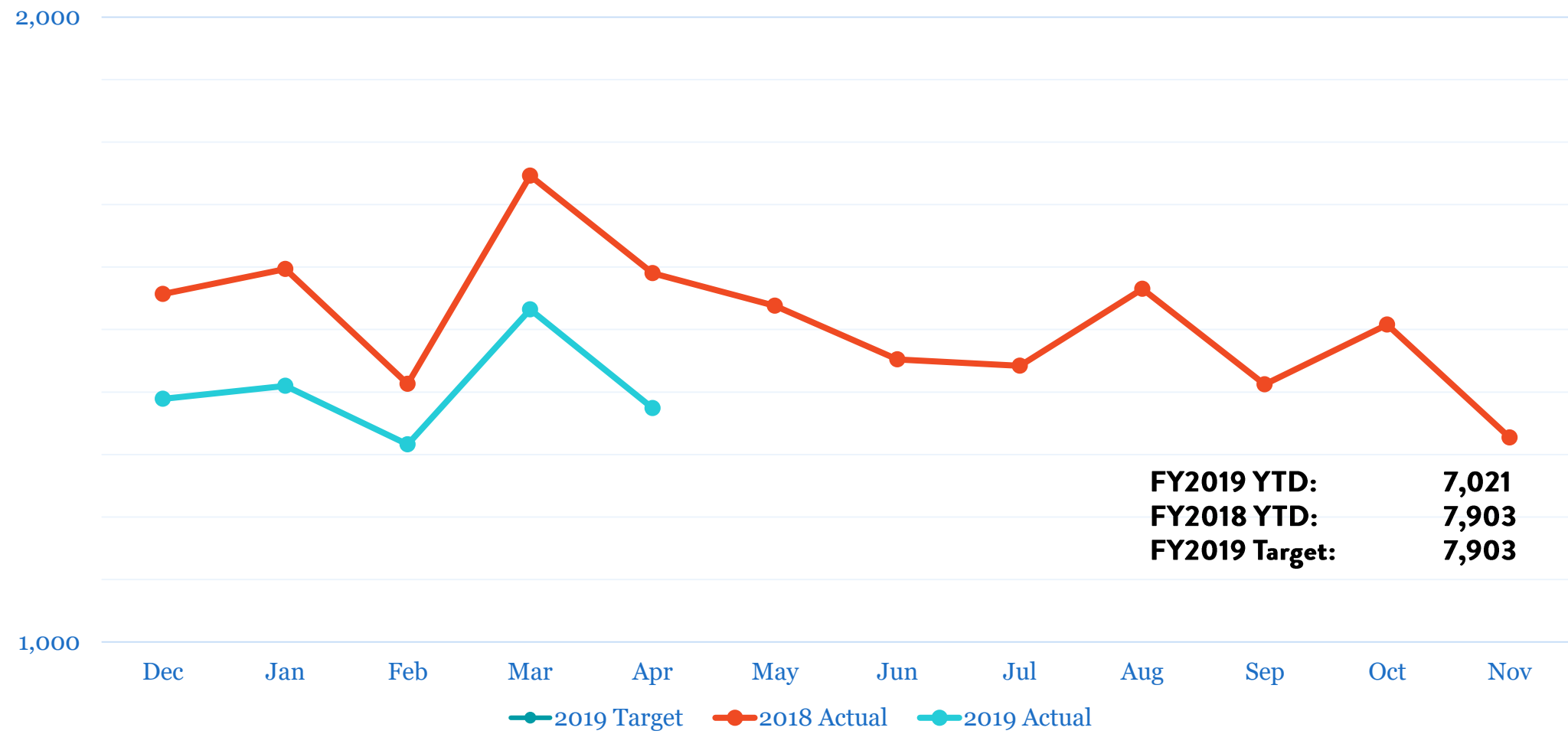
# Primary Care Provider Visits



# Specialty Care Provider Visits

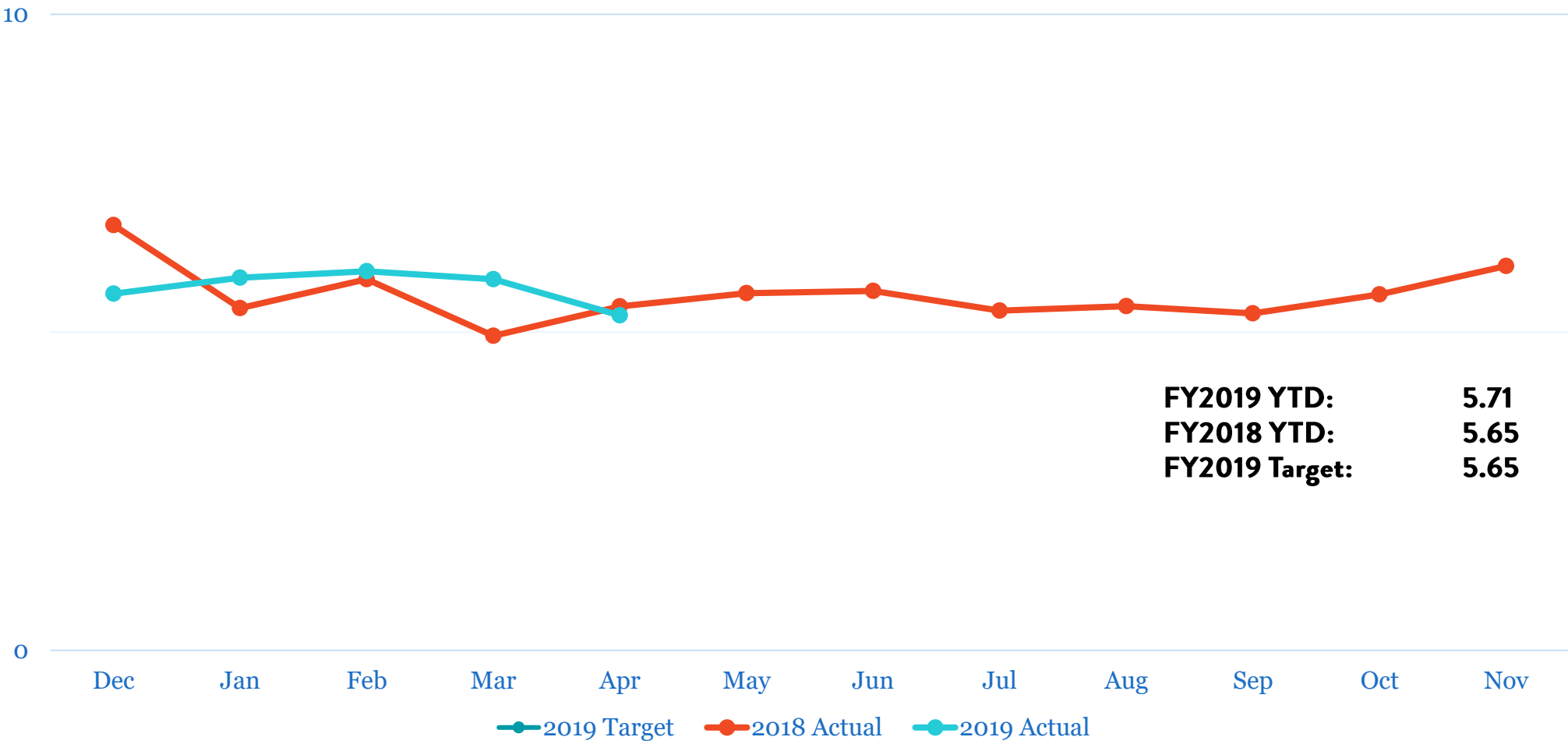


# Total Inpatient Discharges

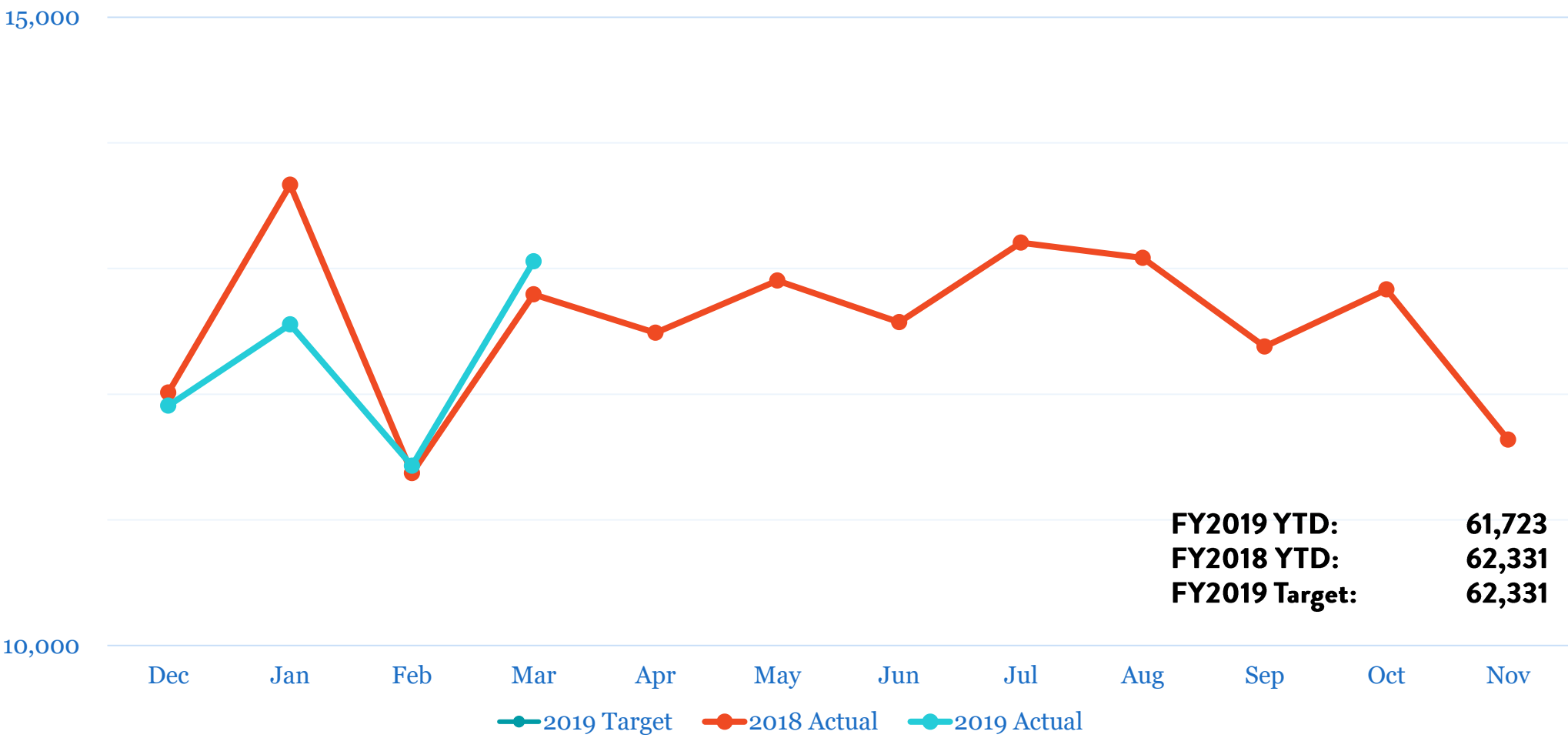




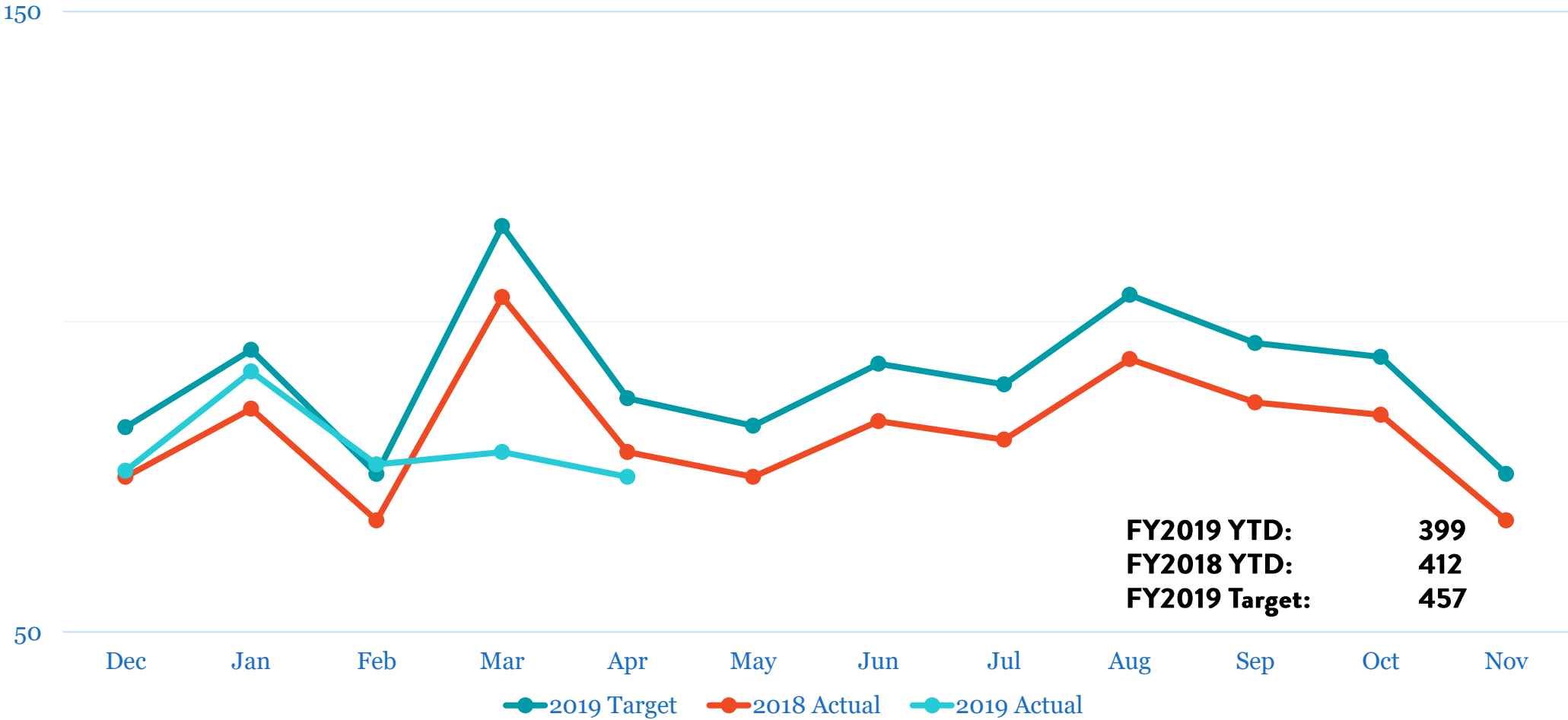
# Average Length of Stay



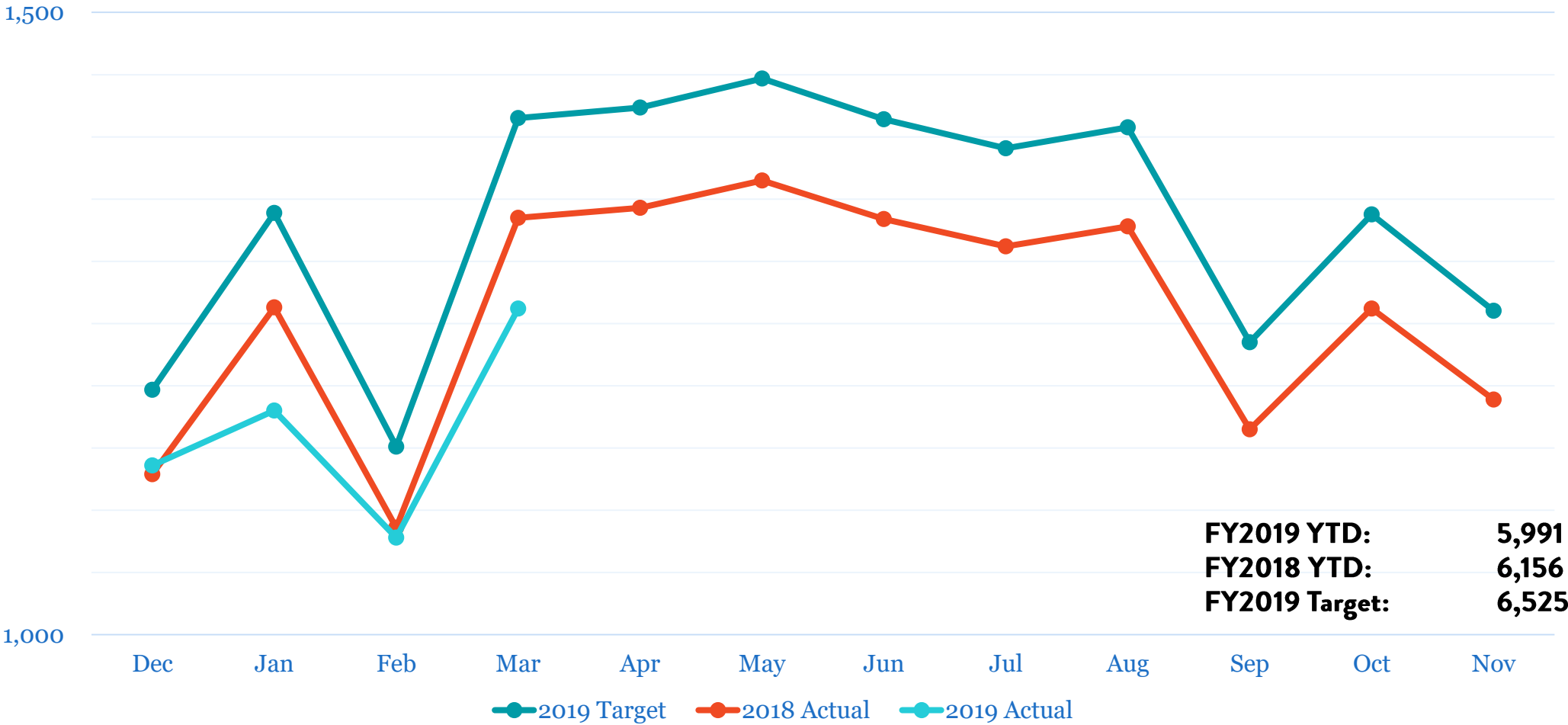
# Total Emergency Room Visits



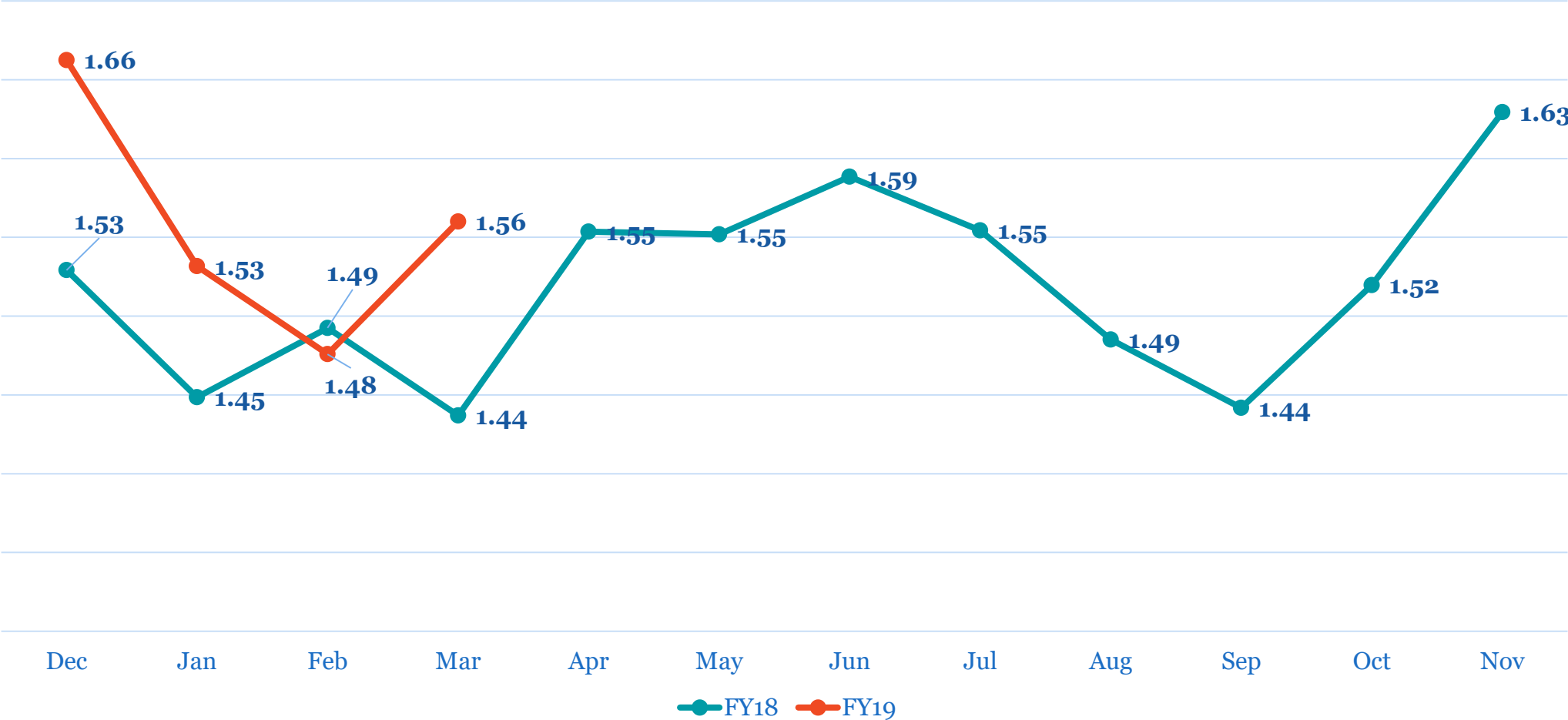
# Total Deliveries



# Total Surgical Cases



# Case Mix Index



# Questions?



COOK COUNTY  
**HEALTH**